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2008

The Showcase for American-Made Products and Services

Trade Winds Special Edition

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WINDS



Featuring U.S. Companies Seeking European Business Partners

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Dear Business Partner,

Welcome to this special edition of Commercial News USA, published in conjunction with the Trade Winds Europe Business Development Forum, April 14-16, 2008 in Istanbul, Turkey.

The American companies you see featured in its pages participated in the conference, and are interested not just in the Turkish market, but in opportunities throughout Europe and among Turkey's neighbors.

Over the past six years, the Turkish economy has grown strongly and consistently in response to comprehensive reforms initiated by the government, which last year was re-elected for a second five-year period. Turkey's continued commitment to reform, accompanied by political stability, has attracted record foreign investment – almost \$50 billion – over the past three years. This investment has in turn contributed to Turkey's demand for U.S. products, materials, services and business partners to help continue to expand industry and respond to the



needs of an increasingly prosperous population.

I am proud of the role that
American citizens and companies
have played in Turkey's development,
and I am certain that the readers of
Commercial News USA will find many
opportunities to build on the long
and close commercial relationship
between our two countries.

Sincerely,

,2. W C

Ross Wilson U.S. Ambassador to Turkey

# **Commercial News**

USA

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Official Magazine

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Pictured on the Cover: Downtown Istanbul at Night

# TRADE WINDS EUROPE



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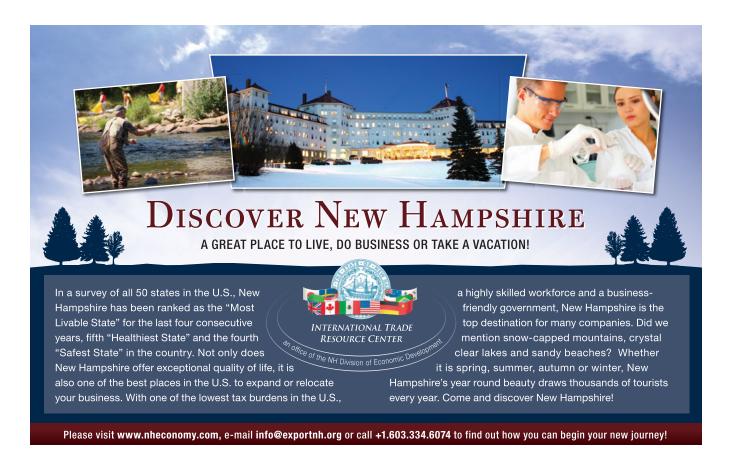
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# C<sub>3</sub>L

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Anthony Coggiola, Principal, Senior Consultant C3L 516 Windswept Drive TEL: 864-529-1411 FAX: 828-277-1934 tcogg@c3lassociates.com www.c3lassociates.com

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Cabrera Services Inc. 473 Silver Lane East Hartford, CT 06118 USA TEL: 860-569-0095 FAX: 860-569-0277 info@cabreraservices.com www.cabreraservices.com

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Channel Logistics LLC, based in New Jersey, specializes in maritime domain and situational awareness solutions for global maritime intelligence (GMI) and global maritime situational awareness (GMSA) using its proprietary CATE suite of offerings. We market software products for automated threat, track analysis, and littoral maritime situational awareness. Our previous and current clients include the U.S. Department of Homeland Security, the U.S. Department of Defense, the U.S. Department of Justice, Booz Allen Hamilton, Northrop Grumman, and the Republic of Singapore Navy for whom we install, maintain, and support holistic systems to safeguard seaports and maintain around-the-clock maritime domain awareness. We have both domestic and international clients. It is our mission to consolidate our position as a market leader with our leading capabilities to address asymmetric warfare CONOPS (concept of operations) in the maritime domain as well as to identify and mitigate threats and install proven capabilities and systems.



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Mitch Mitchell, Senior Vice President Charleston Gas Light 211 Meeting Street Charleston, SC 29401 USA TEL: 843-723-2870 FAX: 843-723-2871 mmitchell@charlestongaslight.com www.charlestongaslight.com

# **Creative Film Corp.**

# **Specialty Films for Printing**

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Joe Coburn Creative Film Corp. The Coburn Building, 700 Vassar Avenue Lakewood Industrial Park, NJ 08701 USA TEL: 732-367-2166 FAX: 732-367-6203 joe@creativefilmcorp.net www.creativefilmcorp.net

# **Dartware LLC**

#### **InterMapper Network Monitoring Software**

InterMapper network monitoring and mapping software from Dartware provides a big picture view of network performance and traffic. InterMapper's maps provide location data for all network devices and connections. Live traffic views visually point out slow-downs or potential problems. Administrators use maps to drill down to sub-maps and underlying diagnostic details and trend reports. Configurable alerts keep network teams informed of potential problems around the clock. Thousands of companies around the world are using InterMapper as a stand-



alone network monitoring tool or in conjunction with network management platforms. InterMapper runs on Windows, Mac OS X, and Linux platforms and returns detailed network device information via vendor-specific and SNMP probes.



John Sutton, Director of Customer Service Dartware LLC P.O. Box 130 Hanover, NH 03755 USA TEL: 603-643-8933 FAX: 603-643-2289 john.sutton@dartware.com www.dartware.com

# **FCX Systems Inc.**

#### **Frequency Converters and Pre-Conditioned Air Units**

FCX Systems Inc. was founded in 1987 to design, manufacture, and sell 50, 60, and 400 Hz solid-state frequency converters, diesel GPU power units, ground power systems, and pre-conditioned air units (electric and diesel driven) in a large array of packages and combinations. We have been the pioneer engineering group of many commercial, military and industrial applications over the last 20 years. Our customers know us as the problem-solving company that builds innovative and robust equipment that you can find in 180 U.S. military bases, 270 bases worldwide, 100 U.S. airports, and 200 airports around the globe. FCX has supplied and supported equipment in 72 countries on all seven continents. We pride ourselves on applying a personal touch to our products with a global reach.



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# Gillani Inc.

# ERP/Accounting and Supply Chain Management Software

Since 1983 Gillani has been a leading provider of ERP and supply chain management software. Gillani is a key technology partner for many small, mid-size, and large corporations in wholesale, retail, manufacturing, health care, telecom, and government verticals.

- Gillani iDistribute Distribution Management is an ERP/supply chain solution that helps businesses improve performance by lowering inventory carrying costs and fill orders faster by efficiently synchronizing distribution and financials processes for effective decision making.
- Gillani iDistribute Retail ERP makes an ideal back office solution for retail businesses by optimizing inventory through demand planning and consolidating information across the entire business.
- Gillani Financials is a complete financial accounting (ERP) solution that helps companies improve performance by facilitating detailed analysis of data, and help improve business insight.
- FourGen CASE Tools provide a rapid application development environment and for further customizing the above Gillani solutions.



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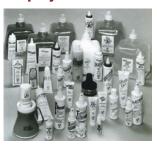


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# The Moore Company, Inc. The Unique Moore LOCKERBASKET®

The Moore Company, Inc. manufactures an overhead clothes storage system for industries whose employees are exposed to heat, dampness, dust, or contaminated working environments such as mining, steel mills, foundries, and glass plants. Clothing is securely suspended overhead, completely exposing it to circulating fresh air. The unique design safely stores personal effects and clothing from the large welded wire basket. Moore's LOCKERBASKET system is shipped complete with all baskets, hooks, roof support channels, bench system, and operating equipment. This system is easily and economically installed in any industrial building with a 16-foot (4,880 mm) ceiling height in the change room area. By utilizing the complete, integrated





system approach, savings of up to 40% are realized in labor, material, and floor area. Engineering and technical support is available for preliminary design assistance, preparations of final layout drawings, and estimating for new change room facilities. The Moore Company, Inc. is headquartered in Charleston, West Virginia, USA.



Orhan Gückan, The Moore Co. Gückan Madencilik Mühendislik Müşavirlik Sanayi ve Ticaret A.Ş. Şair Eşref Bulvarı No. 18/505 35230 İzmir, Turkey TEL: +90 (232) 441 70 20 FAX: +90 (232) 441 70 21 orhanguckan@ttnet.net.tr

# **Timberline Tool**

# Timberline Tool Seeks Distributors for Specialty Tools

Timberline Tool seeks distributors for PE pipe squeeze-off tools and fire hose shut-off tools. Timberline Tool manufactures these innovative tools for the natural gas, water and firefighting industries worldwide. These tools safely, effectively and efficiently shut off the flow of liquid or natural gas without damaging the firehose or polyethylene pipe. Timberline Tool's line of PE pipe squeeze-off tools are designed for open trench, confined space and keyhole excavations and are used to repair and maintain polyethylene (PE) pipelines, while Timberline fire hose shut-off tools are designed for use in both structural and wildland firefighting and are used by firefighters when adding hose, replacing hose, or changing nozzles. Both lines of tools improve the safety and efficiency of operators. For more information visit our website at timberlinetool.com or email us at sales@timberlinetool.com.



Ken Green, President Timberline Tool P.O. Box 1328 Whitefish, MT 59937 USA TEL: 406-755-4258 FAX: 406-257-2711 khg@timberlinetool.com timberlinetool.com

# WatchGuard Video

# World's #1 Selling Police In-Car Video System

The WatchGuard DV-1 is the world's first digital, police in-car video system that records evidence video, such as traffic stops, directly to DVD-Video, creating discs that play on regular DVD players. No special back office equipment or servers, trunk mounting, or environmental controls are needed. The system is available in an Overhead or Modular version to fit any law enforcement vehicle. Traffic stops are auto-



matically divided into selectable chapters like a Hollywood movie. The DV-1 features two high-resolution, full-color cameras, a wireless microphone system, and optional features such as an integrated GPS Receiver or Radar Interface Cable. The system records up to eight full hours of high quality digital video on a single, inexpensive DVD that may be reused many times. Perfect for presenting your video evidence in court!



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# Weston Solutions Inc.

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blending proven strategies with groundbreaking technology to produce solutions that work. WESTON's people are dedicated to making a difference in the world, relying on proven experience and strong client relationships and to deliver results. Widely trusted by clients and stakeholders alike who rely on us to deliver sustainable solutions. Most federal agencies turn to WESTON to help solve complex sustainability problems. Cities, municipalities, and state agencies depend on WESTON for economic revitalization and redevelopment solutions. Industrial and commercial clients look to WESTON for a wide range of sustainability solutions that make economic sense.



The Trusted Integrator for Sustainable Solutions

Michael Cosmos Weston Solutions Inc. 1400 Weston Way West Chester, PA 19380 USA TEL: 610-701-7423 FAX: 610-701-5035 m.cosmos@westonsolutions.com www.westonsolutions.com

# XL Group Inc.

#### **UNIFLEX Pressure Infusion Sleeves**

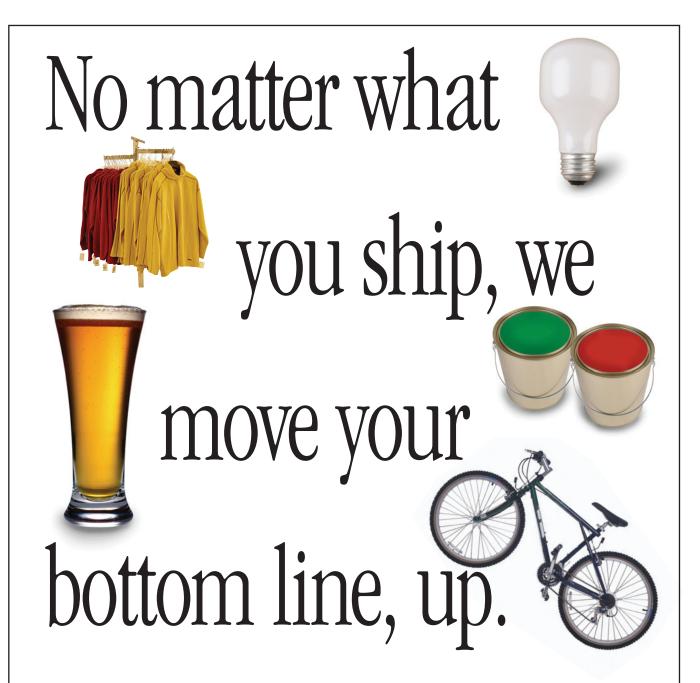
Uniflex pressure infusion cuffs are designed for rapid fluid infusion, invasive pressure monitoring and auto-transfusion procedures. Uniflex uses pressure and works in environments where gravity is not available or possible to rapidly infuse the patient. Uniflex is available in



three disposable and reusable sizes: 500cc, 1,000cc, and 3,000cc. They are available with all the following features: convenient IV pole loop, IV fluid bag hook, hospital white, durable nylon bladder, reinforced clear sleeve, latex-free, CE marked, no power source needed, completely disposable, certified accurate gauge, strong no-crimp tubing, traditional thumbwheel air control at the bulb, optional leak-proof stopcock air control on the tubing, palm-fitted efficient blue hand bulb, single handed inflation or deflation, seethrough front for observation.



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