

Commercial News USA®

AMERICAN EXPORTERS SEEKING PARTNERS WORLDWIDE

www.export.gov/cnusa



May/June 2012



2012 EXPORTER OF THE YEAR AWARD WINNERS

.....Page 5

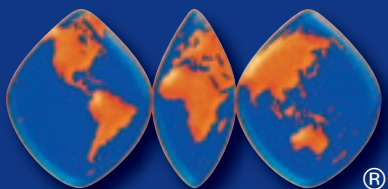
- ★ Boscogen Inc.
- ★ Heat Trace Products LLC
- ★ Hernon Manufacturing
- ★ Hurd Windows & Doors
- ★ ITA-MED Co.
- ★ Marketing Arm International Inc.
- ★ New Waste Concepts Inc.
- ★ Signature Fencing and Flooring Systems LLC
- ★ The Fremont Company
- ★ The Intermarket Group
- ★ Top 1 Oil Products Company
- ★ West Coast Corporation

State of Nebraska Special Section



Page 16

Table of Contents.....	3
Trade Shows	24
Product Listings	29
USA Product Showcase ...	35
Company Index.....	38
Free Information	39



World Trade Center Miami presents

September 24-25, 2012

Miami Beach Convention Center, Hall C

16TH AMERICAS FOOD & BEVERAGE SHOW & CONFERENCE



VISIT the USA Pavilion featuring specialties from every region in the US

DISCOVER the New Products Showcase where you can see the newest products in the US and in the Americas introduced in the last 12 months

TASTE products produced in 17 countries with major pavilions from South America and the Caribbean

SCHEDULE personal appointments in advance of the show with leading producers

FORM strategic alliances with small and mid-sized companies in the U.S. to increase your product diversity and offerings

NETWORK with 7,300 of your industry peers from 83 countries at innovative seminars and sessions focused on methods to increase business

MEET over 400 exhibitors and taste some of the industry's most outstanding products



Special Priority Registration Code: CN

Sponsors:



Register Now!

At www.americasfoodandbeverage.com
Contact: 305-871-7910 or afb@worldtrade.org



Contents

May/June 2012

Exporter of the Year Special Section.....	5	Industrial Equipment, Services & Supplies.....	34
Nebraska Special Section.....	16	General Industrial Equipment	
Trade Shows.....	24	Pumps, Valves & Compressors	
Building/Construction/ Hardware.....	29	Sports & Recreation.....	34
Building Products		Sporting & Recreation Products	
Architectural/Construction/Engineering		Hotel & Restaurant Equipment, Food/Food Processing.....	34
Business Services.....	30	Processed Food	
Medical/Scientific Products & Equipment.....	30	Environmental.....	35
Medical Instruments, Equipment & Supplies		Pollution Control Equipment	
Trade Promotion		Agriculture.....	35
Health & Beauty/Fashion.....	31	Agricultural Chemicals	
Vitamins		Safety & Security.....	35
Cosmetics & Toiletries		Showcase.....	35
Franchise.....	31	Index of Advertisers.....	38
Automotive/Aviation/Marine.....	32	Reader Service.....	39
Automobiles & Light Trucks/Vans			
Auto Parts/Accessories & Service Equipment			
Trucks, Trailers & Buses			

Commercial News USA is online at www.thinkglobal.us

Request Free Information

Request information directly from the companies you wish to do business with or fax back the free Reader Service form on Page 39 to request information from many different companies.

Congratulations to the 2012 DHL/ThinkGlobal Exporter of the Year Award Winners

Twelve U.S. companies that made contributions to the growth in U.S. exports during the past year have received Exporter of the Year awards from ThinkGlobal Inc., publisher of Commercial News USA, the official export promotion magazine of the U.S. Department of Commerce. This year's award program was sponsored by DHL, one of the world's largest logistics companies.

Each year, ThinkGlobal recognizes U.S. companies that have launched or expanded export activities. To be eligible for the award, a company must currently be exporting from the United States.

The DHL/ThinkGlobal Exporter of the Year awards are not U.S. Department of Commerce awards. The U.S. Department of Commerce has no involvement in the awards program. ThinkGlobal and the U.S. government do not endorse any product or service, nor any company receiving an Exporter of the Year award, and assume no responsibility for the accuracy of the data provided by each individual company in applying for the award. All companies must attest to their good standing with the U.S. federal government when submitting a nomination form for the award.

The success of these Exporter of the Year award winners is indicative of how American companies, large and small, can benefit from exporting, even in a challenging global business environment.

Short descriptions of each award winner can be found starting on Page 5. In addition, six of the award-winning companies have advertisements in this issue of Commercial News USA.

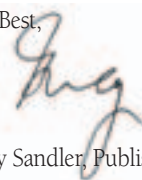
These companies are seeking new partners around the world. Please read their information, and contact them directly for more information.

This year's winners include: Boscogen Inc., The Fremont Company (See Ads on Pages 12 & 37), Heat Trace Products LLC (See Ads on Pages 8-9), Hernon Manufacturing, Hurd Windows & Doors (See Ad on Page 13), The Intermarket Group, ITA-MED Co., Marketing Arm International Inc. (See Ad on Page 12), New Waste Concepts (See Ad on Page 11), Signature Fencing and Flooring Systems LLC, Top 1 Oil Products Company (See Ads on Pages 14-15), and West Coast Corporation.

Congratulations to all of the award winners.

Also in this issue, we are featuring a special section with 24 companies from the state of Nebraska. Be sure to read about these companies, beginning on Page 16.

All the Best,



Gregory Sandler, Publisher

U.S. Department of Commerce, International Trade Administration

Secretary of Commerce

John Bryson

Undersecretary of Commerce for International Trade

Francisco J. Sánchez

Acting Director General

U.S. Commercial Service

Ambassador Charles A. Ford

Commercial Service Offices

www.buyusa.gov

Commercial News USA, © 2012. Copyright is not claimed for individual listings contained in this work, and permission is hereby granted to make copies of individual listings for research, development, reference, study, educational, or teaching purposes. Reproduction of any other portion of this work for advertising or promotional purposes, for creating new collective works, or for resale, is prohibited without the express written permission of the United States Government. The U.S. and Foreign Commercial Service grants ThinkGlobal Incorporated, P.O. Box 865, Northampton, MA 01061, a paid-up license to exercise all rights under the copyright claimed herein.

Firms supplying product and/or service information in Commercial News USA attest that their products and/or services are available for immediate export. ThinkGlobal Incorporated and the U.S. Government do not endorse any product or service, nor any company herein, and assume no responsibility for the accuracy of this data or for the outcome of any business transaction resulting from this publication. ThinkGlobal Incorporated and the US&FCS make no representation concerning the quality or effectiveness of any of the products or services advertised.

ThinkGlobal Incorporated • www.thinkglobal.com • 413-586-8588

Commercial News USA[®]

AMERICAN EXPORTERS SEEKING PARTNERS WORLDWIDE

May/June 2012 • Vol. 33, No. 3

Editor and Publisher

Gregory Sandler
greg@thinkglobal.us

Art Director

Stan Fede
stan@thinkglobal.us

Website Developer

Ian Ricci
iricci@thinkglobal.us

Office Manager

Leah Bateman
lbateman@thinkglobal.us

Administrative Assistant

Carla Colson
ccolson@thinkglobal.us

Interns

Kerry Casting
Paula Roby
Mollie Schwam
Benoit Vasseur
Javier Velasco



Official Magazine

Advertising Information

For information about advertising in the magazine, please call 1-800-581-8533 from within the United States or send an e-mail to cnusa@thinkglobal.us. For all other questions, please send an e-mail to info@thinkglobal.us.

Free Subscription Offer

A subscription to Commercial News USA is now available by mail. Learn about the latest products and partnerships available from the USA in every issue. Become a subscriber online by going to www.thinkglobal.us/subscribe or use the form on Page 39.

Published for the U.S. Commercial Service by:

ThinkGlobal Incorporated
P.O. Box 865
Northampton, MA 01061 USA
Tel: 413-586-8588 • Fax: 413-584-1688
info@thinkglobal.us
www.export.gov/cnusa

Twelve U.S. Companies Win 2012 Exporter of the Year Awards



Twelve U.S. companies that made contributions to the growth in U.S. exports during the past year have received Exporter of the Year awards from ThinkGlobal Inc., publisher of Commercial News USA, the official export promotion magazine of the U.S. Department of Commerce.

Each year, ThinkGlobal recognizes U.S. companies that have launched or expanded export activities. The 2012 Exporter of the Year awards are given to one company in each of the industry sectors included in the trade matchmaking magazine.

"The success of this year's Exporter of the Year award winners is indicative of the value of American products around the world," said Gregory Sandler, president



Greg Sandler (left), president of ThinkGlobal Inc. and publisher of Commercial News USA, presents the Exporter of the Year Award to Wayne Canty (center), president of Heat Trace Products. Also pictured is Daniel E. Harris (right), regional director for East Asia/Pacific, U.S. & Foreign Commercial Service. Above right: Frank Ryan accepts the award for Top 1 Oil Products Company.



of ThinkGlobal Inc. "Buyers know that American products and technology can be profitable to sell and distribute."

Exporter of the Year winners were chosen based on the total number of documented export deals, the percentage increase in sales, exports as a percentage of total sales, a company's commitment to exporting and customer service, and

a company's originality in marketing products and services. To be eligible, a company must be currently exporting from the U.S.

Congratulations to all the recipients, who are listed below.

The companies, their hometowns, and the categories in which they won are as follows:

New Waste Concepts



New Waste Concepts of Perrysburg, Ohio, is a leader in the global distribution of cover materials and other products and equipment which New Waste Concepts manufactures. They are the winner in the Environmental category.

"Exporting could not be more important to New Waste Concepts' success and survival during these turbulent economic times," said Milton Knight, CEO. "Over the last 5 years, we have grown sales relating to exports from 15% to 44%. It has contributed to our being sharper and more focused domestically because of the effort required to be successful selling overseas."

www.nwci.com

Please See Our Ad on Page 11

The Fremont Company



The Fremont Company of Fremont, Ohio, was established in 1905 and manufactures, markets and distributes food products to customers worldwide. They are the winner in the Food Products category.

"We are glad to share this award with all of our employees, so they can be recognized for all their efforts to support our export efforts," said Chris Smith, Executive VP and Owner. "This award allows us to be an example for other smaller and midsized businesses by showing them that with the determination and the extra effort that export requires, great results can be achieved."

www.fremontcompany.com

Please See Our Ads on Pages 12 and 37

Hurd Windows & Doors



Hurd Windows & Doors of Medford, Wisconsin, has a 90-year tradition of building custom wood windows and doors to the highest standards of excellence and quality. They are the winner in the Building Products category.

"We are focused on dramatically expanding our international market presence," said Scott Klieforth, Director of International Sales for Hurd Windows & Doors. "Export sales have helped us diversify our business during the current challenges of our domestic economy. We are extremely honored to be recognized as Exporter of the Year."

www.hurd.com

Please See Our Ad on Page 13

Continued on Page 10

Saluting Exporters: The Heroes of Our Global Economy



As we celebrate the success of the 2012 DHL/Think Global Export of the Year winners, it's also a great time to recognize the role all exporters play in helping our global economy's stability, growth and sustainability.

More stability

Only a small percentage of the world's buying power lives in any given country. So if a business sells only to people within its borders, it's reaching a tiny slice of the marketplace. Should an economic setback occur, that old adage applies: "all the eggs are in one basket."

Businesses that look beyond their own borders to drive additional sales tend to be more stable. Those doing business in multiple countries usually fare best of all. Even if their country's economy fluctu-

ates, they have a base of other countries to see them through.

Stronger economies

When companies are stable, they're stronger. Stronger companies, in turn, help keep a country in better economic shape, even when recessions or downturns hit. The economy can usually recover faster.

More jobs

Exporters are job creators! Using the U.S. as an example, on average, exporter sales grow faster, more jobs are created, and employees earn more than in non-exporting firms, according to www.trade.gov.

No business is too small

More than two-thirds of exporters have fewer than 20 employees, according to export.gov, a U.S. Dept. of Commerce-managed site that provides exporting help to U.S. companies. Any size company can grow sales abroad; especially with support from experienced international trade resources.



Forty two years of specialized international trade experience

DHL has helped thousands of exporters grow competitively in new markets and build a long-term global business foundation.

DHL in-house experts help customers navigate Customs terminology and complexities. As one of the world's largest Customs brokers, it processes several million Customs entries every day. DHL also helps customers locate locally-based import and export support.

"International isn't just part of our business; it is our business," explains Cain Moodie, DHL Express Vice President of Operations. "By staying highly-focused on international logistics excellence, we offer exporters the complete package. We deliver transit speed and operational efficiencies that keep them profitable... along with the seasoned global trade support that helps avoid costly roadblocks and issues."

DHL Salutes Marketing Arm International

From its humble start in the founder's living room to \$8+ million in annual exporting sales, Marketing Arm International continues to embrace its "Proud to Be Green" motto: enabling farmers everywhere to feed the world in a much safer, healthier manner.

The company exports insecticides, fungicides and herbicides that protect crops; yet are safer for humans and the planet. They market to Mexico, South America, Europe, Caribbean and Asia.

As a long-time DHL customer, MAI regularly relies on the international carrier to transport critical Customs and regulatory documents; packing lists; commercial invoices; and bills of lading to custom-

ers, prior to their receipt of ocean-bound product shipments.

According to MAI director, Monica Luna, DHL makes everything much easier. She saves a lot of time using its online shipping and paperless customs clearance capabilities. Deliveries arrive just about everywhere in 1-2 days, with no delays or lost shipments. "Every time we need something, DHL is right on it," she says.

DHL salutes MAI as an Exporter of the Year winner. They not only epitomize exporting success, but also enhance the health of people and our planet every day. We're honored to support their worthy mission and congratulate all 12 winners of this prestigious award!



How To Contact:
DHL

In the U.S. call:
1-800-CALL DHL (1-800-225-5345)

All other countries visit us at

www.dhl.com

Reader Service #16454



DELIVER YOUR BUSINESS TO THE WORLD WITH THE INTERNATIONAL SPECIALISTS.

• • • • •

That's the Speed of Yellow.

DHL Express congratulates the winners of the 2012 Exporter of the Year Award.



EXPORTING WITH A PURPOSE

Heat Trace is Hot on the Trail

Heat Trace Products, LLC is one of a small number of Self-Regulating Heater manufacturers in the world. Its heating cables are used in Industrial and Commercial applications for freeze protection and temperature maintenance on pipes, fittings, valves, tanks, and process equipment. Based in Leominster, Massachusetts, this U.S. manufacturer and exporter currently services 30 countries world-wide including: Brazil, China, Japan, Germany, Russia, Greece, Sweden, Belgium, Italy, Czech Republic, India, France, Switzerland, Mexico, Denmark, Netherlands, Astana, Canada, Taiwan, Korea, and other CIS countries.

Due to its keen focus on servicing and growing its business globally and with integrity, Heat Trace Products, LLC has been honored with several prestigious awards including:

Think Global DHL Exporter of the Year Award 2012

A.I.M. International Business Global Trade Award 2010

SBA Massachusetts Exporter of the Year Award 2006

Central Mass Chamber of Commerce Economic Achievement Award

MAED (MassEcon) Team Massachusetts Emerging Company Award 2006

“Our international success is based on a foundation of unique and patented products, history of high-quality standards, knowledge of the global marketplace, and exceptional partnerships,” explains Wayne Canty, President and CEO, Heat Trace Products, LLC. Heat Trace products are approved by leading international standard agencies including: UL, CSA, FM, CE, Semko, and Atex. Additionally, Heat Trace offers the only FM approved 25 and 30 watt self-regulating heaters on the market today.

While Heat Trace Products are available for roof and gutter de-icing and floor warming, the primary applications for heat tracing are: Freeze Protection to keep a fluid from solidifying due to temperatures dropping below the freeze point, and Process Temperature Maintenance to hold a fluid at a given temperature within some pre-determined limits.



Governor of Massachusetts Deval Patrick and Wayne Canty, President and CEO of Heat Trace Products, LLC, in Brazil attending the Massachusetts Brazil Innovation Economy Mission.

The heating cables regulate their heat output in response to changes in temperature. The highly engineered conductive core increases its heat output when the temperature falls, and decreases its heat output when the temperature rises. This is accomplished by replacing the heat that is lost to the lower temperature atmosphere. The product is offered in a variety of wattages in both 120 VAC and 240 VAC.

“Customers world-wide are discovering that Self-Regulating Heat Tracing costs less than other methods of surface tracing,” states Canty. “And since heat is automatically supplied only when and where needed, operating costs are reduced significantly.” Heat tracing is an ideal solution for water treatment, food processing, refining, mining, chemical processing, pulp and paper, utilities and commercial buildings.

Heat Trace Products’ high-quality, low-cost, Self-Regulating Heat Trace systems, backed by superior customer support, are available globally. ■



Wayne Canty, President and CEO, Heat Trace Products, recently traveled to Brazil for the Massachusetts-Brazil Innovation Economy Mission 2011. The coalition, led by Governor Deval Patrick, visited Brazilian companies, universities and government leaders. “I was honored to participate and explore new job growth and economic development partnerships between Mass. and Brazil,” states Canty. “Traditional ties were strengthened and significant opportunities established.”



Self-Regulating Heat Trace Products. Globally Connected.



**HEAT TRACE
PRODUCTS** LLC

Seeking Dealers and Distributors Worldwide



233 Florence Street, Leominster, MA 01453 USA

001-978-534-2810 | www.rsc-heattrace.com | ddiorio@heattraceproducts.com

Scan QR code for more information.



Exporter of the Year Special Section



Dominic Truniger, president of Hurd Windows and Doors, accepts the Exporter of the Year Award.



Accepting the Exporter of the Year Award for New Waste Concepts is Milton (Tony) Knight, CEO.

Continued from Page 5



Ten of the twelve Exporter of the Year winners for 2012 pose with Greg Sandler (center) following the presentation of their awards. From left, Yury Yuger from ITA-MED, Wayne Canty from Heat Trace Products, Maria Gasparini from West Coast Corporation, Gauri Coen from Signature Fencing, Scott Klieforth from Hurd Windows & Doors, Mike Hackbarth from The Fremont Company, Lynae Chang from Boscogen, Milton (Tony) Knight from New Waste Concepts, Jose Lopez from Marketing Arm International and Frank Ryan from Top 1 Oil Products.

Top 1 Oil



Top 1 Oil of San Mateo, California, is a leading American exporter of high quality lubricants into markets around the world. They are the winner in the Automotive Products category.

"We at Top 1 Oil Products Company are extremely proud to be awarded the prestigious 'Exporter of the Year' award," said Joseph Ryan, president. "For 38 years Top 1 Oil Products Company has exported, worldwide, high quality lubricants. Our entire product line is exclusively produced in the United States and we have always stressed that 'Made in USA' is synonymous with superior quality. This award is further incentive for us to meet President Obama's Export Initiative (NEI) of doubling our sales within the five year plan. We are proud to be participating in this export growth initiative for the United States. At this time we are on track to meet this goal."

www.top1oil.com

Please See Our Ads on Pages 14-15.

Heat Trace Products LLC

Heat Trace Products, LLC



Heat Trace Products, LLC of Leominster, Massachusetts, produces cables that have been mainstays in low temperature maintenance and freeze protection applications for over 30 years. They are the winner in the Electrical & Electronics category.

"On behalf of everyone at Heat Trace Products I would like to express our extreme gratitude and immense pride as recipients of this prestigious award," said Wayne Canty, president. "Exporting represents approximately 60% of our revenues and we presently conduct business in 30 different countries. Given our specific product focus it is exceedingly critical to broaden our target markets to protect against domestic economic downturns. Our ability to compete globally in emerging markets such as Russia, China, Brazil, South Korea, Indonesia, and Turkey among many others provides us with business stability and future growth potential."

www.rsc-heattrace.com

Please See Our Ads on Pages 8-9.

Marketing Arm International Inc.



Marketing Arm International, Inc. of Port Charlotte, Florida, develops and markets environmentally safe and friendly agricultural products of the highest quality and performance. Their experienced personnel are dedicated to market research, innovation, and continuous market development in the agricultural industry, and are always focused on their primary goal of the preservation of the environment. They are the winner in the Agriculture category.

"Marketing Arm International is proud to be an Exporter of the Year winner," said Jose Lopez, president of the company. "We believe in the distribution of environmentally friendly products not only to preserve the environment but also to give the best result and performance on agricultural crops."

www.marketingarm.com

Please See Our Ad on Page 12

Continued on Page 12

New Waste Concepts: Award-Winning Environmental Solutions

New Waste Concepts is one of the 2012 Exporter of the Year award winners. The company, based in Perrysburg, Ohio, USA, is a leading manufacturer and distributor of a variety of environmental control products and Equipment as well as cover materials for use in landfills, industrial waste sites and environmental remediation projects.

For the past 25 years New Waste Concepts has been a trusted supplier to the waste industry. "Our environmental covers are specified on more sites worldwide than any other cover on the market today," said Milton Knight, CEO of New Waste Concepts. "Our equipment has an average lifespan 2 times greater than our competition, and our odor, bird, and Bacteria & Enzyme Technologies are producing reliable and superior results for our customers around the globe."



New Waste Concepts is indicative of how proactive American companies are growing by exporting. "This year's winners reflect the diversity of American exporters, 97 percent of whom are small-medium sized enterprises," said Gregory Sandler, president of ThinkGlobal Inc.

ThinkGlobal Inc., publisher of Commercial News USA—the official export promotion magazine of the U.S. Department of Commerce—selects the Exporter of the Year Award winners. The 2012 Exporter of the Year program is sponsored by DHL.

Modern landfills are high tech engineering projects, requiring intelligent, efficient and economical solutions. New Waste Concepts has developed a wide range of products and services that not only do the job, but add real value to landfill projects in terms of huge operational savings and time/ cost factor efficiencies.

The company's solutions include remediation, odor control, satellite imaging for contaminated water, erosion control, daily cover, intermediate cover, bird control, contaminated soils, and VOC suppression.



How To Contact:

Global Headquarters: +1 (419) 872-2190

NWC-UK Ltd: +44 (139) 523-3860

NWC-China Ltd: (86)755-21517283

sales@nwci.com

www.nwci.com

Reader Service #16505

New Waste Concepts

A Global Environmental Solutions Provider



SOLID WASTE

Cover Materials, Odor & Bird Control



INDUSTRIAL WASTE

Dust & Odor Control, Cover Materials



ENVIRONMENTAL

Remediation, VoC Suppression, Odors

+1 (419) 872-2190



China
European Union
Russia
Australia/New Zealand
United States

http://www.nwci.com

Exporter of the Year Special Section

Continued from Page 10



Jose A. Lopez, president, Marketing Arm International Inc., accepts the Exporter of the Year Award.



16490



America's Leading Private Label Ketchup Exporter
Premium USDA Grade A Ketchup - No Starches or Gums
Made from 100% California Tomatoes
Fremont Private Label & Totally Tomato Ketchup
is Distributed in Over 60 Countries

Sales@PLketchup.com
www.FremontCompany.com

Boscogen Inc.



BOSCOGEN, INC.

Boscogen® Inc., founded in 1994 and based in Irvine, California, is dedicated to the manufacturing, marketing, and distribution of premium quality nutritional supplements including vitamins, minerals, and food supplements. They are the winner in the Health & Beauty category.

www.boscogen.com

Hernon Manufacturing



Hernon Manufacturing of Sanford, Florida, has been committed to delivering world class adhesive, sealant, and impregnation solutions along with precision dispensing systems for nearly four decades. They are the winner in the Materials category.

www.hernon.com

West Coast Corporation



West Coast Corporation of Ontario, California, manufactures and distributes innovative high quality products that provide security and convenience to their customers worldwide. They are the winner in the Consumer Products category.

www.keybak.com

The Intermarket Group



THE INTERMARKET GROUP
PROUD TO BE CELEBRATING OUR 25th YEAR!

The Intermarket Group of Miami, Florida, provides leading edge Graphic Arts supplies, equipment, and technology as the foremost distributor for Latin America and the Caribbean. They are the winner in the Business Services category.

www.intermarketcorp.com

ITA-MED Co.



ITA-MED Co. of South San Francisco, California, has been the leader in eco-friendly manufacturing of home health care, orthopedic and sports medicine products for two decades. They are the winner in the Medical Products category.

www.itamed.com

Signature Fencing & Flooring Systems LLC



SIGNATURE
SYSTEMS GROUP

Signature Fencing and Flooring Systems LLC of New York, New York, is the world's largest manufacturer and renter of event fencing, barricades, dance floors, stadium flooring and tent flooring. They are the winner in the Industrial Equipment category.

www.stadiumflooring.com

ENVIRONMENTALLY FRIENDLY PRODUCTS FOR CROPS

Marketing Arm International is committed to the development and marketing of environmentally friendly products for farmers, agronomists, and homeowners worldwide for pest management programs. Our products include insecticides, fungicides, bactericides, herbicides, bio-nutritionals, plant growth regulators, insect monitoring and spray water softeners.



Seeking distribution partners worldwide. Contact us to learn more.



16511

Se Habla Espanol

www.marketingarm.com

23395 Janice Avenue, Unit 16, Port Charlotte, FL 33980 USA • 941-743-5533 • Fax: 941-624-3356 • customercare@marketingarm.com

Hurd: Supplying Windows & Doors to the World

Nestled in a small town in central Wisconsin USA, is one of America's largest and most successful wood window and patio door exporters. The company, Hurd Windows & Doors and its Hurd® brand of premium products, is a recognized industry leader worldwide.

During its 93-years, the Hurd brand has made its mark in the United States and international window and door industry by bringing to market many leading technologies. The mid-priced H3™ window line is indicative of the company's innovative products. Introduced in 2009, Hurd's H3 window is a unique product that integrates three materials – extruded aluminum, vinyl, and solid wood – into one perfect window. It was voted the 'Most Innovative Window of the Year' by the U.S. industry in 2009, and its sales continue to climb.

Another recent breakout innovation from the company is CoreGuard, regarded as the best wood protection available, and a Hurd exclusive. CoreGuard is a proprietary formula developed by Hurd in 2008. It protects wood windows to the very core from wood rot and deterioration from insects and termites.

Now, Hurd is continuing its reputation for innovation by partnering with South-wall Technology to introduce Ultra-R windows that boast an R-20 Center of Glass rating and rival the thermal value of a 2x6 insulated wall.

Hurd windows and patio doors come in a limitless array of colors, styles, sizes, shapes and other options. The company offers six comprehensive product lines available in all-wood, low-maintenance aluminum clad wood, Hurd FeelSafe™ coastal impact, mid-priced H3™, Transcend replacement, and Superseal vinyl.

Hurd Windows & Doors is actively seeking new international partnerships worldwide. If you are interested in becoming a distributor, please contact Hurd's International Services Group at +1-715-748-1770 or by email at scott.klieforth@hurd.com.



Hurd Windows & Doors is a 2012 Winner of the DHL/ThinkGlobal Exporter of the Year Award.

How To Contact:
Hurd International Services Group
715-748-1770
scott.klieforth@hurd.com
www.hurd.com
Reader Service #16510



*See actual warranty for complete details.

Our windows give you every single option, except to look ordinary.

If you're ready to truly differentiate your homes from your competitors', take a close look at Hurd.

Hurd custom built windows and patio doors come in a limitless selection of upscale options, colors and design choices. We have the world's most energy-efficient window, the best wood protection in the industry, and the confidence to offer a lifetime warranty.*

Choose wisely. Choose Hurd.

Hurd
Windows and Doors

To learn about distributor opportunities around the world, contact the Hurd International Services Group, 1-800-433-4873, 715-748-1770 or by email at scott.klieforth@hurd.com

16510

TOP 1 OIL: *Past, Present and Future*



PAST

The TOP 1 Oil Products Company was founded by William A. Ryan in 1979 with the purpose of providing high quality lubricants to consumers around the world.

The only way Bill Ryan felt TOP 1 could provide superior quality motor lubricants to customers all over the world was to produce TOP 1 products in the U.S.A. This would then allow him to ensure proper measures were in place to promote the new technologies, maintain quality control and guarantee product integrity that only "Made in the U.S.A." products can provide.

TOP 1 has built on its distribution system and has provided support in good times and bad. During the Asian economic crisis of 1997 and 1998, TOP 1 efforts were sustained while others were curtailing operations. Management believes in developing strong relationships with partners throughout the supply chain, from raw materials suppliers to the end user.

PRESENT

Today, TOP 1 is a leading American exporter of high quality lubricants to 44 nations around the world. By staying true to its founder's vision, TOP 1 has been able to evolve into the company it is today.

With the introduction of Evolution OEM Series products in 2011, TOP 1 officially became approved by the European OEMs BMW, Mercedes-Benz, Porsche, Audi, and Volkswagen. The Evolution OEM Series products were subject to and passed the most stringent tests in the industry in order to attain approval from these European automakers.

On September 25, 2010, the TOP 1 Oil Ack Attack achieved an average speed of 376.363 mph to become the new Motorcycle Land Speed Record Holder. TOP 1 is now proud to say "We are the fastest motorcycle oil in the world!"

In order to achieve this truly unsurpassed accomplishment, TOP 1 spent many, many tireless hours in the Research & Development stage. TOP 1 engineers tested countless formulations on the Ack Attack and in the lab to come up with the TOP 1 Oil product that would ultimately allow the super streamliner to break the motorcycle land speed record.



FUTURE

Based in California, TOP 1 is on the leading edge of all new technology and future trends in the downstream petroleum industry. As fuel prices continue to rise, attaining maximum fuel economy has become and will continue to be a necessity for consumers. It is TOP 1's goal to deliver maximum fuel economy while providing ultimate engine protection. Introduced in 2011, TOP 1 Evolution 0W-20 is a fully synthetic ultra low viscosity motor oil formulated to do just this.

In addition to providing low viscosity motor oils, TOP 1 is also on the forefront of all other new technology in the synthetic lubricants industry. Biolube lubricants are undoubtedly a future trend, as renewable resources become increasingly more important for consumers worldwide. TOP 1 is currently developing biolube lubricant products and expect to have them ready for distribution in the near future.



TOP 1 OIL PRODUCTS COMPANY

100 N. El Camino Real
San Mateo, CA 94401
U.S.A.

Tel. 650-347-3691

Toll Free: 1-866-TOP1OIL

Email: fryan@top1oil.com

Website: www.top1oil.com



SYNTHETIC OIL

**TOP 1 OIL
PRODUCTS COMPANY**

**PROVIDING HIGH QUALITY
LUBRICANT SOLUTIONS
SINCE 1979**



www.top1oil.com

Nebraska Continues To Invest in Business Growth Environment

NEBRASKA *Advantage*

Department of Economic Development

Nebraska is the perfect place to realize new strategies, approaches, and ways to grow and expand businesses along with creating quality job opportunities.

Nebraska's central U.S. location offers an endless array of advantages that make living, working and doing business here a wonderful and rewarding experience.

Many companies in the U.S. and around the world have discovered that Nebraska offers the ideal location, quality workforce, and positive economic environment for a wide variety of industries and business endeavors. Our balanced economic base and vast market potential have provided a profitable home for small and Fortune 500 companies alike.

The Nebraska Department of Economic Development's Office of International Trade & Investment has established a variety of programs & services to promote Nebraska's economy through the expansion of foreign markets for Nebraska products, increasing international investment in the State & creating a business climate conducive to the growth of international business activities & strategic alliances.

Today, approximately 30% of Nebraska's small businesses export everything from farm equipment to finger print-

ing kits. Nebraska products were sold to approximately 175 foreign countries in 2011, accounting for over \$7.5 billion dollars in export sales, an increase of approximately 30% over the previous year. This percentage growth far exceeded the 16% national average for merchandise export growth for the same period. Nebraska's major exports include feed grains, processed foods, agricultural & industrial machinery, chemicals and transportation equipment. In 2011, the top five importers of Nebraska products were Canada, Mexico, Japan, China and South Korea.

"Many companies in the U.S. and around the world have discovered that Nebraska offers the ideal location..."

Nebraska companies have established facilities and sales offices worldwide. We also cannot overlook the international business investments that have been made in Nebraska. Perhaps the most recognizable is Kawasaki Motor Manufacturing in Lincoln. They have celebrated over 35 years in the Nebraska business community.

While the Nebraska Department of Economic Development provides numerous programs to assist Nebraska businesses, it's important to recognize the value of partnering with various other agencies and groups to further promote Nebraska's international trade and investment. These partners include the U.S. Export Assistance Center. Ne-



braska District Export Council, Nebraska Department of Agriculture and Midwest International Trade Association, among many other chamber associations, service companies and foreign trade offices.

Nebraska's public/private partnerships support an international business office located in Tokyo, Japan for the sole purpose of promoting and supporting Nebraska's international business interests in Japan.

The Nebraska Department of Economic Development also contracts with a Chinese consulting firm with offices in Nebraska and China to assist Nebraska companies interested in developing business with China, and screening companies in China interested in doing business in Nebraska.

Nebraska exporters continue to sell some of the most innovative products and services to world destinations. International business is a long-term commitment for Nebraska businesses, as well as the agencies supporting their efforts.

For additional information on Nebraska's international trade assistance, contact:

How to Contact:
Susan R. Rouch
Nebraska Dept. of
Economic Development
Office of International
Trade & Investment
301 Centennial Mall South
Lincoln, NE 68509-4666

402-471-4668
susan.rouch@nebraska.gov Reader
Service #16493





Business friendly regulatory atmosphere

World class telecommunications infrastructure

Wage credits, including teleworkers

Research and development credits

Available sites and buildings

Low cost, reliable power

Key transportation routes

Unmatched work ethic

Real estate tax refunds

Investment tax credits

Minimal congestion

Speed to markets

Centrally located

2nd
BEST RUN STATES IN AMERICA
24/7 Wall St., 2011

3rd
**PRO-BUSINESS
LEGAL CLIMATE**
2010 U.S. Chamber's
Institute for Legal Reform

3rd
**NATION'S LEAST ECONOMIC
STRESSED STATE**
AP Analysis, 2011

NEBRASKA
Advantage

www.NebraskaAdvantage.biz

A great place to **live, work and play**. And most of all, a great place to **grow a business**.

Advantages abound in Nebraska

Call us at 1-402-471-4668 or email susan.rouch@nebraska.gov

www.NebraskaAdvantage.biz

Funded in part through a Cooperative Agreement
with the U.S. Small Business Administration.



Plastic Sheet Manufacturer Seeking International Distribution



Sandhill Plastics Inc.



"We Close the Loop"

Sandhill Plastics is a manufacturing specialist founded on the premise of using post consumer plastics as the raw material in its manufacturing process.

16507

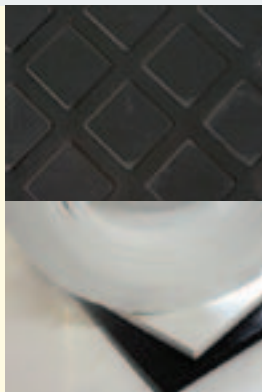
Features

- 100% Recycled HDPE
- 4' x 8' sheets 1/16" to 5/8" thick
- Custom sizes and patterns available, including diamond pattern

Industries served

- Agriculture
- Construction
- Home & Hobby

Contact Joni Miller



Sandhill Plastics Inc • 119 West 19th Street, Kearney NE 68847
Tel: 308-236-5025 • Fax: 308-237-0602 • sandhill@citlink.net • sandhillplastics.com

neded.org/business/international-trade-and-investment

The Nebraska Department of Economic Development (NDED) received a State Trade and Export Program (STEP) grant to carry out programs to assist eligible small business concerns enter and/or expand their exporting activities. The Nebraska Section of the *Commercial News USA* is funded in part through a Cooperative Agreement with the U.S. Small Business Administration through Nebraska's STEP Grant Award.



Michael Kuzma, Director
Nebraska STEP Grant Program
Nebraska Dept. of Economic Development
402-309-4285
mike.kuzma@nebraska.gov



Quality Microfeeds®

Proven Performance

Made in the USA



INTERNATIONAL NUTRITION

OMAHA NE • 402.331.0123

16502

For more information please visit www.ini-agworld.com

manufacture & distribute | water dispersible premixes medicated & nutritional | concentrates vitamin & medicinal



QUALITY
CUSTOM
DEPENDABLE



HASTINGS
HVAC
COMMERCIAL & INDUSTRIAL HVAC MANUFACTURER

Seeking Dealers and Distributors Worldwide
email sales@hastingshvac.com for information.

WWTP PACKAGES
AVAILABLE.
CCR Registered
Made in the USA

hastingshvac.com | 1-402-463-9821

16499

Respected name and service in the industry

AUTOMATICALLY PICK UP CANS

Hydraulic grip arm lifts up to 500 pounds!

Empty 400+ cans per shift!

Comfort cab - heat & A/C - environment.

THE NEW LOAD AND PACK

Used for Most Major U.S. Parks and Beaches

Utilize workers more efficiently → **REDUCE WORKERS COMP CLAIMS!**

when only perfection will do

Broyhill

View our video on our website.
402.987.3412, ext. 34
sales@broyhill.com • www.broyhill.com

16497



NEBRASKA
Advantage
Department of Economic Development

neded.org/business/international-trade-and-investment

BEDIENT Pipe Organ Company




Building new pipe organs for concert and recital halls, universities studio and practice instruments. Church sanctuaries of worship. Restoring or refurbishing historic pipe organs. Full service, maintenance.


Magnificent Pipe Organs for 40 years

John Friesen, Sales & Marketing • 1-402-420-7662 • Fax: 1-402-420-7663 • 1060 Saltillo Road, Roca, NE 68430
Bedientorgan.com • Johnf@bedientorgan.com

 16494

BLUE OX® IS THE SOLUTION


**Tow bars from
20,000lbs. to
120,000lbs., Blue Ox
has your solution.**



Triton™ tow bar,
80,000 lbs. capacity

Our tow bars are designed for commercial, industrial, and defense use. They come standard with automatic locking legs that easily extend and retract, and include a clevis connection manufactured to your specifications.

Call us to find out more!



Strong As An Ox™

402-385-3051
jayhesse@blueox.com
ellenkietzmann@blueox.us
www.BlueOx.com

16503



Preferred Popcorn LLC is a producer owned company that proudly grows and processes premium popcorn for individual consumers, stores and theatres around the world.

We are located in the heartland of America's fertile farmland where the conditions are ideal for growing popcorn.

Preferred Popcorn offers:

- High Quality Bulk and Microwave Popcorn
- Choice of Varieties to Match Your Needs
- High Expansion Popcorn that Increases Your Profits
- A Full Line of Concessionary Supplies

*Large enough to meet your needs,
small enough to care!*

Product of USA

16500

Preferred Popcorn LLC • 1132 9th Road, Chapman, NE 68827 USA
308.986.2526 • fax: 308.986.2626 • info@preferredpopcorn.com • www.preferredpopcorn.com

HEARTLAND Gourmet



16501

- *Organic Mixes
- *Gluten Free Mixes
- *Private Label
- *Co-Packing

Wholesale and Retail Available

Lincoln, NE USA
800-735-6828 402-423-1234
www.heartlandgourmet.com | susan@heartlandgourmet.com

16506

Roberts Seed, Inc.

Soybeans, Corn, Grain Sorghum/Milo,
Popcorn, Oats, Wheat, Barley, Soybean Meal

Food Grade - Feed Grade - Quality Seed

Phone: 308-743-2565 • robertsseed@gtmc.net
982 22 Road, Axtell NE 68924


*Certified Organic
Non GMO*

16498

High-Performance INDUSTRIAL ENGINES

Rugged engines designed specifically for demanding industrial applications including power generation/gen sets, irrigation/pumping applications, oil and gas production, industrial drives and natural gas compressors:

- Natural gas, propane, biogas, or wood gas
- Impressive dollar-per-horsepower value
- Common-sense design for easy maintenance
- Engineered for long life
- ISO 9001:2008 Registered



Now accepting inquiries from international distributors.
info@originengines.com • www.OriginEngines.com • 1.877.667.6360 USA

Origin Engines™
Your source for industrial engine excellence.

Allmand™

BRIGHTER. WARMER. SAFER




ALLMAND BROS. INC.
www.allmand.com +308-995-4495

16512




Seeking Distributors for Premium Water Treatment Systems

Pure & Secure, LLC. a U.S.-based company – and home of the Pure Water Brand of distillers – is offering exclusive and non-exclusive dealerships worldwide.

For 42 years we have been manufacturing residential, commercial & light industrial water treatment systems that are internationally recognized as a leading brand of distillers.

Our products are used by major corporations and government agencies around the world

All Stainless Steel. Made in the USA.




Call Us: 001-402-467-9300 ext. 303
Visit Us: www.MyPureWater.com
Email: sam@MyPureWater.com
SKYPE Account: SAMREINA

16474

Find U.S. Products Online at www.thinkglobal.us



16480



THE RUGGED AND VERSATILE ELLIOTT
BoomTruck™

Excellent Structural and Parts/Labor Warranty

Widest Range of Truck-Mounted Cranes

Exclusive Features that Increase Worksites Productivity

Save \$\$\$ With Off-the-Shelf Components

Fully Customizable Equipment

ELLIOTT
EQUIPMENT COMPANY

www.elliottequip.com

Contact Elliott Today to Request a Quotation
or Discuss Dealer Opportunities.

(402) 592-4500
SALES@ELLIOTTEQUIP.COM



Read Commercial News USA
on your
Mobile Device
@ ThinkGlobal.us

11127

Reinke Irrigation

- Center Pivots
- Lateral Move Irrigation Systems
- Towable Pivots



5325 Reinke Road
Deshler, NE USA
Ph: 402-365-7251
www.reinke.com
Email: international@reinke.com



16496



DESIGN PLASTICS INC. ESTABLISHED IN 1972

We are your custom Injection Molding and Thermoforming partner in the USA.

Contact us to manufacture your product domestically.

Our capabilities include: Molding, Assembly, Printing, Stamping, Die-cutting, Packaging, Warehousing, Distribution & Sales.

WWW.DESIGNPLASTICS.COM

3550 KEYSTONE DRIVE • OMAHA NE 68134 USA • (402) 572-7177

DUO LIFT Manufacturing Company, Inc.

ANHYDROUS AMMONIA (NH3) & LIQUID FERTILIZER TRAILERS

Duo Lift designs and manufactures trailers and running gears for agriculture in a variety of models and sizes.

Model: LB2200 Anhydrous



Model: TD1000 Liquid



Model: TD1200CB Liquid



Combine Header Transport Trailers and More



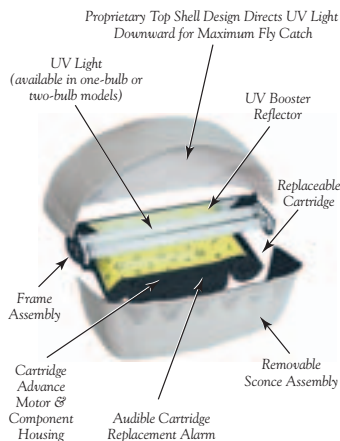
Model: DLT37

16508

Andrew Venton • Columbus, NE 68601 U.S.A. • Cell Phone: 1-218-355-0126
andrew.venton@agrimarketia.com • www.duolift.com

Automated Flying Insect Control Systems

Paracclipse systems brilliantly eliminate the worries associated with other forms of flying insect control. With Paracclipse systems there is no zapping involved which eliminates unsanitary insect bits being scattered around. Insects are captured and fully contained in a sanitary manner inside our traps. Also, there are no harmful chemicals or pesticides involved with Paracclipse traps! Paracclipse unique auto-advancing cartridges supply fresh sex pheromones, food attractants, and glue making our traps more effective than competitor fixed glue-board units. A stationary glue-board trapping surface can become dry and covered by dust, grease and dirt making it essentially useless after only a few days in service. Our silent running auto-advancing cartridges require less maintenance and capture more insects than fixed glue-boards. Cartridges remain effective of 60 days (Insect Inn Ultra and Terminator) or 30 days (Fly Patrol and Mosquito Eliminator). All Paracclipse systems meet USDA and FDA guidelines, are U.L. and C.E. qualified and are made in USA. Currently, Paracclipse is seeking additional worldwide distribution. **16492**



Paracclipse, Inc.
Tel: 402-563-3625 • Fax: 402-564-2109
paracpls@megavision.com
www.paracclipse.com

Agriculture Research Equipment Wheat Head Thresher



This motorized table model is utilized by plant breeders to thresh any small grain, one to six heads at a time. A clear column and transparent housing allow the operator to observe threshing action and verify complete cleanout. A flap valve was added to allow the operator to hold difficult to thresh heads in the housing chamber until complete. A rubber housing liner minimizes seed cracking. It is also utilized by researchers studying seed chromosomes, seed diseases, and proteins.

We make 110 volt and 220 volt models. The thresher weighs 35 pounds, stands 33" tall, is 16" wide, and 10" deep.

We presently sell these domestically and in more than 20 countries worldwide.

For more information and to see pictures of our products, please go to www.pmcinc.biz. **16489**



SECURITY PRODUCTS

Securing Residential & Industrial Buildings Worldwide

American Manufacturer of Door & Window Contact Switches built to your specifications

180-12



4400A



Water Detection Sensors • Temperature Sensors • Specialty Items

George Risk Industries • (308) 235-4645 • grisales@megavision.com • www.grisk.com

SEEKING STRATEGIC PARTNERSHIP

We are seeking a strategic partnership with an international rubber parts manufacturing company for the production and marketing of one another's products in our respective countries. We are a custom molder of rubber products specializing in rubber to metal bonding.



Bruckman Rubber Co.



Jack Schreiner • Bruckman Rubber Co. • 101 South Saint Joseph Ave., Hastings, NE 68901
402-463-3129 • jschreiner@bruckmanrubber.com • www.bruckmanrubber.com

NEBRASKA Advantage
Department of Economic Development



neded.org/business/international-trade-and-investment

USAEXPORTEXPOSM

The Online Marketplace
for
Lead Generation &
NetworkingSM

Open for Business.
All Day. Every Day.SM

REGISTER
ONLINE

for

FREE

USAExportExpo.com

Bottled Water Equipment



*"Worldclass Bottling
and Packaging
Solutions"*

Norland International is your source for bottled water production lines, water bottling plants, distillation systems and related equipment Made in the U.S.A. Norland is a worldwide leader in plant design, after-sale service, including installation and maintenance.

(402)-441-3737

martyt@norlandintl.com

16435

Country Estate

We strive for 100% customer satisfaction!

Homeowners, Builders and Developers around the world prefer Country Estate Vinyl Fencing. It's easy to work with and provides permanent value that is free from traditional maintenance.

50 YEAR LIMITED WARRANTY

MEMBER **AFA**

COUNTRY ESTATE
FENCE, DECK & RAILING

Nebraska Plastics, Inc.
Tel: 308-784-2500
Fax: 308-784-3216
rjohnston@nebplastics.com
www.countryestate.com

Dultmeier Sales

Equipment, Supplies & Parts
for the following markets:

- Agricultural Spraying
- Car Wash • Mobile Cleaning
- Industrial • High Pressure
- Petroleum / Fuel Handling
- Turf Care • Carpet Cleaning
- Liquid De-Icing / Anti-Icing

...and much more!



Pumps, Valves, Nozzles, Hose, Fittings,
Couplings, Meters, Pressure Washers & more!

dultmeier.com • isales@dultmeier.com

402-333-1444

16277

October 30 - November 1, 2012 at the Sands Expo Center, Las Vegas, Nevada, USA

AAPEX Social Networking Sites Connect Global Automotive Aftermarket

The Automotive Aftermarket Products Expo (AAPEX) only happens once a year, but the engaging conversations and networking within the global automotive aftermarket industry continue year-round on the AAPEX Facebook, Twitter and LinkedIn pages. To join one of these online communities and connect with others in the automotive aftermarket, simply follow the links below. And make sure to mark your calendar for this year's event, slated for Tuesday, Oct. 30 through Thursday, Nov. 1, at the Sands Expo Center, Las Vegas, Nev., U.S.A.

For buyers who prefer Facebook, the AAPEX Facebook page, www.facebook.com/AAPEXShow, already has 10,500 likes or fans. There's plenty of news, information and discussions taking place on this page, with the largest number of people coming from India, the United States, Brazil, Mexico, Italy, United Arab Emirates, Canada, Argentina, the United Kingdom and Germany.

"AAPEX also offers exceptional networking opportunities, and is an excellent source for locating companies that export."

AAPEX also has a page on Twitter, www.twitter.com/@AAPEXShow, and on LinkedIn, AAPEX Show Group at: www.linkedin.com, both which also provide the opportunity to interact with exhibitors

and people from all segments of the global automotive aftermarket industry. In addition, photos from previous AAPEX events can be viewed on Flickr, www.flickr.com/AAPEX, and AAPEX videos are posted on YouTube, www.youtube.com/AAPEXShow.

AAPEX represents the \$395 billion global motor vehicle aftermarket, and draws attendees from far and wide as it presents a unique opportunity to see all the products, all the people, all in one place. In 2011, attendees traveled from 136 countries to participate in AAPEX.

More than 2,200 manufacturers and suppliers exhibit at AAPEX. Of the 4,991 stands at AAPEX 2011, approximately 2,960 were U.S.-based companies in the automotive aftermarket. Recognizable brands are found throughout the show, as is just about every kind of replacement part, including suspension and front-end products, engines, engine parts and fabricators, paint and body products, and heat transfer and mobile air conditioning products and parts. The leading suppliers of chemicals and lubricants also exhibit at AAPEX, and the latest tools, diagnostic equipment and software are located in the event's comprehensive Tool & Equipment section.

AAPEX also offers exceptional networking opportunities, and is an excellent source for locating companies that export. Approximately 25 percent of the U.S. manufacturers at AAPEX export and this number is expected to grow. To find U.S. manufacturers that export, visit the AAPEX web site, www.aapexshow.com, click on the Find Products & Exhibitors tab and search within "U.S. exporters only."



An AAPEX Learning Forum rounds out the event with approximately 30 education sessions offered at no charge for all segments of the aftermarket.

AAPEX will be co-located with the SEMA Show, which will be held the same week at the Las Vegas Convention Center.

For more information, visit the AAPEX Web site, www.aapexshow.com, or e-mail: info@aapexshow.com. For information on official buying delegations to AAPEX 2012, contact Judy Novak at: judy.novak@aapexshow.com.

AAPEX is jointly sponsored by the Automotive Aftermarket Suppliers Association (AASA) and the Automotive Aftermarket Industry Association (AAIA).



How to Contact:
W.T. Glasgow, Inc.
10729 West 163rd Place
Orland Park, IL 60467 USA
Tel: 1-708-226-1300 • Fax: 1-708-226-1310
info@aapexshow.com
www.AAPEXShow.com
Reader Service #11848



Driving

Products

Solutions

Education

Innovations

Relationships

New Business

OCTOBER 30 - NOVEMBER 1

TUESDAY - THURSDAY

Sands Expo Center, Las Vegas, Nevada USA

www.aapexshow.com



May 5-8, 2012 at McCormick Place in Chicago

National Restaurant Association Announces 2012 Kitchen Innovations Award Recipients

The National Restaurant Association has announced the recipients of the 2012 Kitchen Innovations™ (KI) Award, which recognizes cutting-edge kitchen equipment in the foodservice market. An independent, expert panel of judges comprised of internationally recognized food facilities consultants, multi-unit executives and design experts selected KI Award recipients for significant innovations that improve quality, productivity, service, and sustainability.

Award recipients will be showcased in the interactive Kitchen Innovations Pavilion in its new central location on the exhibit floor (booth 2440) at the 2012 National Restaurant Association Restaurant, Hotel-Motel Show, set for its new dates May 5-8 at Chicago's McCormick Place.

"The independent panel of judges selected these products based on the forward-thinking approach to commercial kitchen equipment demonstrated by their innovative creators," said Jack Crawford Convention Chair for NRA Show 2012 and President and CEO of Ground Round Independent Owners Cooperative, LLC. "These truly groundbreaking products will



have a substantial impact on the efficiency and success of restaurant kitchens, as well as the profitability of the restaurant itself. As the largest restaurant and hospitality trade show in the United States, the NRA Show offers the perfect forum to explore trends and find new products to enhance restaurant operations."

As the global restaurant and hospitality industry's premier trade show, the NRA Show brings together more restaurant and hospitality buyers and equipment manufacturers than any other industry event.

The KI products will enable foodservice operations to run faster and more efficiently by increasing productivity, quality, safety, cost-efficiency and environmental sustainability. The result: foodservice operators will deliver better customer service and the highest quality meals to their customers.

The annual National Restaurant Association Restaurant, Hotel-Motel Show is the largest single gathering of restaurant, foodservice and lodging professionals. NRA Show 2012 will be held at its new dates May 5-8, at McCormick Place in Chicago. The event attracts 58,000+ attendees and visitors from all 50 states and 100+ countries, and showcases the latest products, services, innovative ideas, up-to-the-minute information about trends and issues and other growth opportunities than any other industry event.

For more information, visit the Show Web site at www.restaurant.org/show, and find us on Twitter @NRAShow, Facebook, YouTube and our widely read blog *Floored!*

2012 Kitchen Innovation Award Recipients

Alto-Shaam, Inc. - Combitherm® Automatic Grease Collection System

Bettcher Industries, Inc. - Optimax Compact - Automatic Batter-Breading Machine

CookTek Induction Systems, LLC - SinAqua™ Waterless Food Holding System

Ecolab Inc. - ActiveView HDI - Health Department Intelligence

Ecolab Inc. - STEALTH® Fly Station

Franke Foodservice Systems, Inc. - Ice Machine Sanitizing Device

Frontline International - Fresh Cooking Oil Box System

Frymaster - Large Vat Fryers (1814 G/E)

Garland Commercial Ranges - Garland Induction Griddle

Kaivac, Inc. - OmniFlex™ Dispense-and-Vac system

Kitchens to Go, built by Carlin Manufacturing - Bolt On Kitchens

Lang Manufacturing - Lang GHP Series Featuring "On Demand Burners"

Merrychef USA - Planar Plume Technology

Power Soak Systems, Inc. - Silent Alert

RATIONAL USA - SelfCookingCenter® whiteefficiency®, HiDensityControl®

Sealed Air - Vision Enabled Training

Springboard Biodiesel, LLC - The BioPro™ EX

Vitamix - Automatic Mix'n Machine

Vulcan - VTEC - Infrared Charbroiler

Wells Manufacturing - HDW-2 Water Saving Heated Dish Well

ZipZester, LLC - Spin Zester

How To Contact:

The National Restaurant Association
Restaurant, Motel-Hotel Show
150 North Michigan Avenue
Suite 2000

Chicago, IL 60601-7569 USA
Tel: 1-312-853-2525 • Fax: 1-312-853-2548

www.restaurant.org/show
Reader Service #12199

WHERE DOES THE
ART OF FOOD AND
BEVERAGE PAIRING
TAKE CENTER STAGE?

NRA
SHOW
2012

INTERNATIONAL
**WINE
SPIRITS
& BEER
EVENT**

ONLY
HERE.

**NEW
DATES!**

Train, network and find inspiration at the most comprehensive restaurant and hospitality Show in the industry, featuring a dedicated floor and education track focused on beverage alcohol. You may just find that new product or flavor pairing that sends check averages soaring. But only if you're here.

Register today and save at www.restaurant.org/show or www.winespiritsbeer.org

5-8 MAY, 2012
MCCORMICK PLACE
CHICAGO, ILLINOIS
NEW FLOOR PLAN



February 5-8, 2013, at the Las Vegas Convention Center, Las Vegas, Nevada

At World of Concrete 2013, Find Everything You Need to Grow Your Business.

World of Concrete 2012, the only annual international commercial construction trade show for the concrete and masonry industries, attracted 52,088 total professional registrants and showcased just over 1,200 indoor/outdoor exhibitors in more than 570,000 net square feet of exhibit space.

WOC 2013 will once again feature special product and action areas, including The Producer Center, a marketplace of materials, equipment, demos, and seminars for concrete producers; Material Handling, offering trucks, excavators and more for material delivery, distribution, concrete placement, and earth moving; Concrete Repair & Demolition, housing a display of surface preparation equipment, scarifying, grinding, sawing equipment, and other demolition products; World of Masonry,

showcasing products, tools, information, and technology for masonry professionals; Technology for Construction, featuring the newest products and tools for the commercial construction industry from top information technology and systems providers; and Concrete Surfaces & Decorative Pavilion showcasing the popularity of decorative concrete for both commercial and residential applications.

World of Concrete promotes the show within numerous international media outlets in an effort to attract international buyers and exhibitors to expand business both domestically and overseas. World of Concrete is open to receiving international exhibitors as well as delegations from across the globe who can attend the show to network, see and sell new products and benefit from a world-class education program.

At WOC, find everything you need to grow your business. Make new contacts and strengthen your industry connections. See, touch and test the latest products under real-world, jobsite conditions. Attend expert-led seminars for new skills, practical solutions and creative strategies to improve your business.

Save the date for World of Concrete 2013: February 5-8; Seminars 4-8 at the Las Vegas Convention Center, Las Vegas, Nevada!

How To Contact:
World of Concrete
Hanley Wood Exhibitions
6191 N. State Hwy. 161, Suite 500
Irving, TX 75038
Tel: 972-536-6379 • Fax: 972-536-6402
www.worldofconcrete.com
jjames@hanleywood.com
Reader Service #11842

11842



hanley wood

Can't wait until WOC 2013?

SAVE THE DATE!

WORLD OF CONCRETE 2013

February 5-8; Seminars 4-8

Las Vegas Convention Center, Las Vegas, NV

www.worldofconcrete.com

Interested in exhibiting at WOC 2013? Email exhibit@worldofconcrete.com for details!

Plasma Etch Plasma Cleaning & Etching Systems

Come see what you have been missing! Plasma Etch is regarded in the plasma industry for manufacturing the most technologically sophisticated and well designed plasma systems available anywhere in the world. Plasma Etch is the industry pioneer innovator of process temperature control and electrostatic shielding. Check us out, you will agree, Plasma Etch is the best choice for your plasma application needs. Complete systems starting for as low as \$12,500 U.S. Please visit www.plasmaetch.com today.



12535

Plasma Etch, Inc.

3522 Arrowhead Drive, Carson City, NV 89706
Tel: 775-883-1336
Sales@plasmaetch.com
www.PlasmaEtch.com

Log Homes for Worldwide Delivery

Our company started in Rocky Mount, North Carolina with one simple goal: To manufacture the best log home in the world. With this as our mission, we united nature and technology in milling, manufacturing, and joinery. We also enhanced architectural design flexibility through computerization. We deliver to you worldwide, the best of both the old and the new, in comfortable, affordable, and infinitely possible designs.



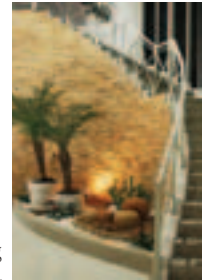
10825

The Original Log Cabin Homes Ltd.

Tel: 252-454-1592 • Fax: 252-454-1512
International@logcabinhomes.com
www.logcabinhomes.com

Start Your Own Business: Manufactured (cultured) Stone

- Our system enables you to manufacture the highest quality, best looking stone on the market.
- Produce lightweight concrete stone that looks beautiful and completely natural
- Turnkey package available – order everything you need to get started.
- Visit our website for more information and a free video.



EZ FIT Interior

10573

Gold Cast Products

Wayne Love, Owner/President
130 Welsco Road, Smackover, AR 71762
Tel: 870-546-2598 • Fax: 870-725-3563
info@GoldCastProducts.com
www.GoldCastProducts.com

Miracle Sealants Products Available Internationally



Miracle Sealants Company is one of the world's leading manufacturers of premium quality, professional grade care products for tile, grout, marble, limestone, natural stone, concrete and masonry surfaces. We have surpassed the industry standard for more than 26 years satisfying thousands of customers in the tile, stone, masonry, design, architectural, janitorial and private label industries. Products include: penetrating sealers, cleaners, color enhancements, abrasives and machinery.

16473

Miracle Sealants Company

12318 Lower Azusa Road
Arcadia, California 91006-5872
Tel: 1-626-443-6433 • Fax: 1-626-443-1435
info@miraclesealants.com
miraclesealants.com

Foreign License Opportunity for Patented ICF Technology

BuildBlock® Building Systems is seeking exclusive foreign licensing partners worldwide to locally manufacture state-of-the-art BuildBlock Insulated Concrete Forms® and BuildDeck® Insulated Floor System. The forms are stacked into the shape of the exterior and load bearing walls of any structure, reinforced with steel rebar, and filled with concrete. These interlocking, stay-in-place forms save construction time and labor and are energy-efficient, quiet, comfortable, and safe.



12349

BuildBlock® Building Systems

Dustin Cox, International Sales Executive
Tel: 001-405-840-3386 • Fax: 001-831-597-0792
global@buildblock.com
www.buildblock.com/global

FIND IT ALL UNDERGROUND



UNDERGROUND UTILITY LOCATING EQUIPMENT

Pipe and Cable Locators find telephone, cable TV, fiber optic, utility pipes, and AC power lines. Magnetic Locators find ferrous materials including survey markers, valve and manhole covers, drums and storage tanks, valve boxes, etc. Dealer Inquiries Welcome.

12105

Schonstedt Instrument Company

100 Edmond Road Kearneyville WV 25430
Tel: 304-725-1050 • Fax: 304-725-1095
info@schonstedt.com
www.schonstedt.com



Texas Oil Company Seeking Distributors

for High Performance Greases • Gear Lubes
Engine Oils • Hydraulic Oils • Compressor Oils
and Other Specialty Industrial Fluids

USA manufacturer is seeking established companies or individuals to import, stock and sell complete line of technologically advanced, high performance industrial lubricants to construction, marine, manufacturing, transportation, mining and other industrial users. Outstanding Business Opportunity with repeat sales, diversified growth and profits. High demand markets, unique quality products & services with industry leading training and support. We are respected experts offering 19 years' experience and a proven distributorship program.

SWPCO® Lubricants

ISO 9001 Certified • Established 1933
Mr. Charles Schulz: +1-817-348-7231
Complete online application at:
www.swepco.net

11286



UNITED COATINGS
a Quest Construction Products brand

**TESTED
PROVEN
TRUSTED**

Protective Coatings Systems For:

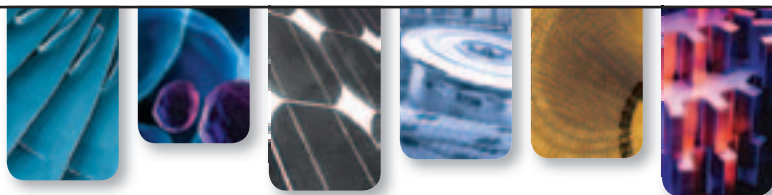
- Traffic & Bridge Decks
- Potable Water Storage
- Waste/Water Treatment
- Secondary Containment
- Interior & Exterior Walls
- New or Existing Roofs
- Interior & Exterior Pipe Lining
- Seawalls
- Pilings

11856

UNITED COATINGS is an ISO 9001 certified company with over 90 years of manufacturing experience. Premium quality protective coatings for Architectural, Industrial and Roofing applications.



info@unitedcoatings.com • 1-800-541-4383 • USA • American Made Products



FloridaExportDirectory.com

Connecting Global Buyers to Florida Suppliers

Fast. Easy. Free. Now Online.

Did you know that Florida is home to the second highest number of exporters in the United States and is the fourth largest export state in the country?

Now, there's a new way to get in touch with those companies. The Florida Export Directory is your free, online source for thousands of Florida suppliers of products and services in over 30 industries—all in one place. You can search by industry category, keyword, geographic markets, or company name. Visit their websites, view company and product brochures, then contact them about products, pricing and more. It's all within easy reach at **FloridaExportDirectory.com**.

FLORIDA EXPORT
DIRECTORY Meet Your Global Match



FLORIDA. INNOVATION HUB OF THE AMERICAS.®

16155

Superior Moisture Protection

The Easy, Durable Way to Stay Dry!® SEAL-TIGHT® Original Cast and Bandage Protector provides dependable watertight protection while showering and bathing. Reusable, SEAL-TIGHT is made of durable textured vinyl. Patented application ring eliminates the need for pumps, straps or sticky tapes. Simple to apply. Latex-free diaphragm stretches easily over cast to form comfortable, leak-free seal. Beware of cheap knockoffs! Seeking distributors.

10243

Brownmed

Paul Katzfey, VP Sales & Marketing
1300 Lundberg Drive West
Spirit Lake, Iowa 51360-7246
Tel: +1-712-336-4395 • Fax: +1-712-336-2874
paul.katzfey@brownmed.com
www.brownmed.com

New, Revolutionary Nasal Cannula

Ram Cannula developed by a Neonatologist for Babies & Clinicians

- Universal 15mm adapter
- Soft, curved prongs – in three (3) sizes
- Shorter, kink-resistant tubing for better pressures, flow and less dead space
- Compatible with HFOV, T-Piece resuscitation, traditional wall oxygen, most ventilators & Bubble CPAP
- Oxygen adapter allows transition from NCPAP or NIPPV to high or low-flow oxygen without having to change the cannula

Distributors Wanted

16504

Medcorp International

Tel: 949-582-0313 • Fax: 949-582-3747
Medcorpint@cox.net

www.Neotechproducts.com

Innovations in Pain Prevention and Healing

With leading products in physical therapy, foot care, stretching, and skin care categories, Medi-Dyne is committed to best performance and highest quality products known world-wide under brand names such as Tuli's®, ProStretch®, StretchRite®, Skin-On-Skin®, RangeRoller® and many more. Medi-Dyne serves podiatrists, orthopedists, physical therapists, athletic trainers, general healthcare professionals, athletes and individuals world-wide. New distributors can rely on our patented, innovative, bio-mechanically designed products, and dedicated international customer support.

16486

Medi-Dyne Healthcare Products

Tel: 817-251-8660 • Fax: 817-488-6616

Kristin@Medi-Dyne.com

www.Medi-Dyne.com

FOR ALL YOUR MEDICAL & SCIENTIFIC NEEDS

HALOGEN, INCANDESCENT, XENON
REPLACEMENT LAMPS & BATTERIES for:
OPERATING ROOM • ENDOSCOPES
MICROSCOPES • PROJECTORS

*** XENON COLD LIGHT**
Lamps 125W - 150W - 175W
300W - 500W

Perkin Elmer
Amco, Hanalux, Nikon, Olympus
Toshiba, Perkin Elmer, Storz, Stryker
Topcon, Welch Allyn, & much more

Atlas Specialty Lighting®
1111 West 22nd Street - Hialeah - FL 33010 - USA
Tel: (001)305-885-8941 Fax: (001) 305-888-2973
evasalazar@asltg.com

10143

Unique Tattoo Remover

Rejuvi Tattoo Remover utilizes a special chemical formula to detach the tattoo color from the skin. It is very effective, simple, economical and less scarring compared with other methods. It can be used to remove both body tattoo and permanent makeup. The company says the result is considerably better than the laser method.



11129

Rejuvi Laboratory USA

Dave Rosprim, Int'l. Mktg.
360 Swift Avenue, #38
South San Francisco, CA 94080 USA
Tel: 650-588-7794 • Fax: 650-588-7796
rejuvi@mindspring.com
www.rejuviLab.com

**Distributors Sought
for Hair Care Products**

Luster Products Inc. is an African-American owned and operated manufacturer of hair care products for the entire family. Our brands include Pink Oil Moisturizer, hair care for women; Scurl, hair care for men; PCJ, hair care for children and YOU, hair care for men and women. We also manufacture Designer Touch and YOU Pro, two lines of premium, professional salon products sold to hair stylists. We are looking for distributors worldwide.



Luster Prod

11871

Luster Products

1104 West 43rd St., Chicago, IL 60609 USA
Tel: 773-579-1800 • Fax: 773-843-7502
contactus@lusterproducts.com
www.lusterproducts.com

AMERICAN VITAMINS
for Worldwide Distribution

Cévan International has over 20 years of experience in international logistics and product registration. We have over 150 different products from the most popular multi-vitamins to new, cutting edge targeted nutritional formulas. With our private labels & custom formulas, we'll adapt our products to your local market needs.

Become a distributor — email: info@cevan.com

**www.cevan.com**

10286

Cévan International • 14469 Mead Court, Unit A, Longmont, CO 80504 USA • 970-535-0128

**Provide interactive learning to the
future leaders of your community!**

**Leading children's early
education franchisor
seeking master licensees
and franchisees.**

**Call +1-303-224-0200 U.S.
info@fastrackkids.com
www.fastrackkids.com**

**Facebook.com/FasTrackKidsInternational**

© 2012 FasTrackKids International Ltd Greenwood Village, Colorado 80111 USA

11667



*If you're looking
for world class training
or
a world class
business opportunity...*

Creators of
**THE BULLET PROOF®
MANAGER**

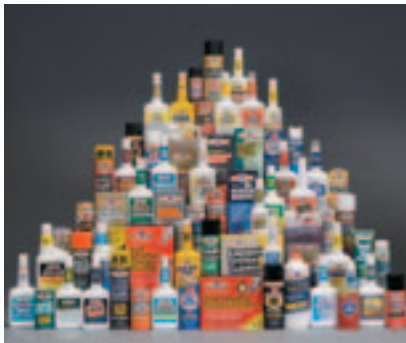
CRESTCOM is the answer

Call 303.267.8200 in the U.S.
www.crestcom.com

©2010 Crestcom International, LLC, Greenwood Village, Colorado 80111 USA

11543

Seeking Distributors for Additives, Lubricants, and Cleaners



Southern California based, Justice Brothers Inc. manufactures a complete line of products for the automotive, farm and industrial marketplace.

The Line includes products for your Engine oil, Fuel system, Radiator system, Transmission and Drivetrain, along with a full line of professional products.

The Justice Brothers product line is used by professional mechanics throughout the world and proven by the world's top racing teams as the highest quality products available.

Justice Brother's products can be demonstrated against their competition and shown to be better. Justice Brothers has received the highly coveted E-award from the United States government for export excellence.

Justice Brothers celebrates more than 70 years in the automotive industry and more than 40 years experience in the exporting of their products. Contact them today to receive more information about their products and distribution opportunities.

10756

Justice Brothers Inc.

Dean Bridgeford

2734 Huntington Drive, Duarte, CA 91010 USA

Tel: 626-359-9174 • Fax: 626-357-2550

deanb@justicebrothers.com

www.justicebrothers.com

New & Used Mid-Size Buses



We export American-made buses, new and used. Representing the industry's leading bus manufacturers, Carpenter Bus Sales specializes in mid-size buses, from 15 to 49 passenger capacity. Available with gas or diesel engines, these buses are great for tourism, shuttles, business and/or public transportation. Whether you're buying a single bus or a fleet, we make the process of importing these high-quality buses easy. Contact us today. **11863**

Carpenter Bus Sales, Export Dept.

132 Royal Oaks Blvd., Franklin TN 37067

Tel: 615-376-2287 • Fax: 615-370-1774

gg@carpenterbus.com

www.carpenterbus.com/exports

LUB<>LINE Corp. Lubricants for Many Industries



Giving customers the superior products they deserve.

- Additives
- Banana Spray Oils
- Naphthenic and Paraffinic Base Oils
- Solvents
- White Mineral Oils
- Transformer Oil

10830

LUB<>LINE Corporation

Tel: 281-260-8300 • Fax: 281-260-6888

sales@lubline.com

www.lubline.com

Seeking Distributors for Automotive and Industrial Lubricants



*FREE PRODUCT with 1st Order
Offer good through July 31, 2012
(contact us for details)

Prolong Super Lubricants – a brand of GoldenWest Lubricants, Inc. – seeks experienced buyers and exclusive wholesalers, distributors, and agents.

Manufactured to the highest standards and using an advanced scientific process, Prolong/GoldenWest lubricants polarize petroleum molecules and cause them to bond magnetically to metal surfaces in automobile and industrial engines. The result is a dramatic reduction in friction and heat and a longer life for engines of all kinds. The Ultimate in Protection and Performance.

The Prolong Super Lubricant line of products includes automotive, metal working fluids, EP greases, fuel treatments, rust preventers, and other high-performance oils that will give you top-of-the-line products for your customers. Incentives offered for new distributors, including product information and marketing support. Visit our website. Then send us an email.

Automotive Performance • Machine Lubrication
Metal Working • Specialty Fluids

12455

GoldenWest Lubricants Inc.

Jeff Victor, Director of Sales

1937 Mt. Vernon Ave., Pomona, CA 91768-3312

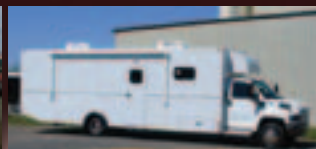
Tel: 909-865-8031 • Fax: 909-865-4467

jvictor@prolong.com

www.prolong.com

AMERICA'S FINEST EMERGENCY MEDICAL, RESCUE & FIRE FIGHTING VEHICLES

- Ambulance & Rescue Vehicles
- Homeland Security Vehicles
- Mobile Health Clinics
- All Makes, Models, New, Used



1ST
FIRST PRIORITY
EMERGENCY VEHICLES

www.emergencyvehiclecenter.com



2444 Ridgeway Blvd. Bldg. 500, Manchester NJ 08759 • 732-657-1104 • Fax 732-657-7955 • exports@emergencyvehiclecenter.com

10505

Auto Parts Exporting

Automotive Performance Export provides automotive parts sellers and repair facilities a one-stop shop specializing in exporting all types of automotive parts worldwide. Automotive Performance Export specializes in the entire export process, from providing parts quotes from all major OEM and after market suppliers, to purchasing and consolidation of orders and finally shipping with an attention to minimizing costs via ocean or air freight. Minimize your inventory by using our buying power and weekly shipments. **16290**



Automotive Performance Export

Marco Romani, CEO
5750 Obata Way, Unit G, Gilroy CA 95020
Tel: 408-848-6100 x150
marco@apexportgroup.com
www.apexportgroup.com

Batteries Are in Everything



Establish a Battery Doctors factory equipped with the most advanced technologies to re-energize discarded batteries without taking them apart.

- Easy to learn and operate
- Substantial and immediate income potential.
- Training available.

11081

Battery Doctors

Tel: 001-775-887-4457
batterydoctors.com

New Alternative to Chrome Plating

Cosmichrome is an amazing decorative alternative to expensive, environmentally hazardous chrome plating. Exclusive formulation can be sprayed on like paint. Unlike traditional electrolytic plating finishes, it can be applied on wood, plastic, metal, stone, glass, vinyl, paint, plaster—virtually any properly prepared surface. Available in gold, silver, bronze, chrome, and many hues and patinas. Offers the decorative luster of metal plate at a fraction of the cost. Gold Touch is the spray chrome supplier to the legendary Izod IndyCar series race team Andretti Autosport. Meets RoHS requirements. **10578**



Gold Touch Inc.

Terry Collins, President
12801 Berea Road, Cleveland, OH 44111 USA
Tel: 216-941-7400 • Fax: 216-941-7472
terry@goldtouchinc.com
www.goldtouchinc.com



Find the quality used truck, tractor, or trailer you need, from a dependable source!

With thousands of vehicles for sale, Ryder has been exporting trucks, tractors, and trailers for over 20 years. We can assist export buyers with transportation services, payment options, and spare parts - all at competitive prices.



Financing Assistance



Freight Assistance



Spare Parts

Why Ryder Road Ready™ Used Vehicles Are Better:

- Export Specialists to Assist with Inland and Ocean Freight
- Locations in the U.S., Canada, and United Kingdom
- Maintenance History in Writing with Each Vehicle
- Thorough Pre-Sale Inspection to Assure Quality
- Financing Alternatives Available
- Spare Parts Available for Sale



305-500-5011

¡Hablamos Español!

export@ryder.com

www.usedtrucks.ryder.com



Industrial Equipment, Services & Supplies

Seeking International Distributors for Advanced Polymer Technologies



ENECON is an industry leader with some of the most advanced products in the world. We are looking for talented and skilled business professionals/organizations to become our exclusive stocking distributors in key markets/territories. Unlimited growth and income potential. Interested? Please reply in English with contact phone number and email address to: lauren@enecon.com.

10457

ENECON Corporation
Fax: 215-489-1055
lauren@enecon.com
www.enecon.com

**Access to over
900,000 products.
One supplier.**

**Motors and Power Transmission
Electrical
Lighting
Test Instruments
Hand Tools
Fleet/Vehicle Maintenance
Janitorial and Painting
Material Handling
Shelving & Storage
Safety & Security
Fasteners and Raw Materials
Power Tools and Metalworking
Pneumatics & Hydraulics
Pumps & Plumbing
HVAC/R**



16362

©2012 W.W. Grainger, Inc. INT-12-914

**Visit us at
Grainger.com®**

Sports & Recreation

Redwood Playground Equipment

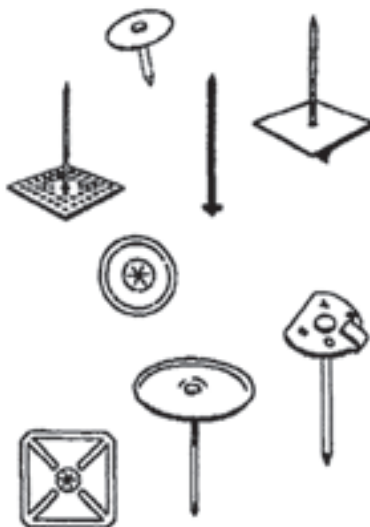
Rainbow Play Systems Inc., a manufacturer of Redwood Playground Equipment, is currently awarding distributorships to qualified individuals or companies in select international markets. Upon meeting the requirements, you may be chosen to join this organization and its growing network throughout the world. Rainbow Play Systems Inc. is a worldwide company of owners, partners and business people working together toward a common goal: success.



11112

Rainbow Play Systems Inc.
Leonor B. Houston
25840 IH-10 West, Suite 1, Boerne, TX 78006
Tel: 210-764-1375 • Fax: 210-698-3843
leonor@rps-international.com
www.rainbowplay.com

Seeking International Distributors for Insulation Fasteners



GEMCO manufactures a complete line of insulation fasteners, including weld pins, power base pins, peel & press and perforated base hangers, hanger adhesive, lacing anchors and accessories, quilting pins, cupped head pins and bi-metal insulation pins. The company also handles a line of capacitor discharge pin/stud welders. GEMCO is the oldest company in the U.S. making insulation fasteners. Seeking international distributors.

10541

GEMCO
Richard Ripley
P.O. Box 846, Danville, IL 61834 USA
Tel: 937-748-2379 • Fax: 937-748-2538
richardripley1@aol.com
www.GEMCOinsulation.com

Hotel & Restaurant Equipment/ Food/Food Processing

Chef Paul Prudhomme's All Natural Seasonings



Now operating out of a new 125,000 square-foot plant outside of New Orleans, Louisiana, Magic Seasoning Blends® has a 27-year history of providing chefs and home cooks with more than 30 seasoning blends, sauces, marinades and dry chiles. Export markets include 25 countries that use retail, foodservice or bulk ingredients of Magic Seasoning Blends products. Custom blending is a growing specialty including private label blends for supermarkets or restaurant chains. Original seven blends are Poultry Magic®, Meat Magic®, Vegetable Magic®, Pork & Veal Magic®, Blackened Steak Magic® and Blackened Redfish Magic®. Other varieties are Barbecue Magic®, Fajita Magic®, Salmon Magic®, Salt Free Magic®, Magic Seasoning Salt®, Gravy & Gumbo Magic®, Sweetie Magic® and Shrimp Magic®. Also available, Chef Paul's NEW No Salt, No Sugar blends! Choose from Toasted Onion & Garlic, Seven Herb, Lemon & Cracked Pepper, Six Spice and Sweet & Spicy. Great flavors without the sodium or sugar and Gluten Free (both retail and foodservice sizes). Importer inquiries welcomed. Product of USA.

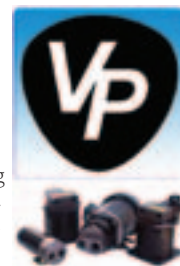
10295



**Chef Paul Prudhomme's
Magic Seasoning Blends, LLC**
Anna Zuniga, Dir. of Export Sales
P.O. Box 23342, New Orleans, LA 70183 USA
Tel: 504-731-3522 • Fax: 504-731-3576
azuniga@chefpaul.com
www.chefpaul.com

Distributor & Dealers Wanted for VARNA Products Industrial Oil/Fuel Pumps

VARNA Products is an innovative manufacturer of industrial/marine circulating, prelube and transfer pumps as well as turnkey control solutions. We also offer specialized custom project engineering research and development. Contact Tiffany McAchran today if you would like more information.



16275

VARNA Products
Tiffany McAchran
4305 Business Drive, Cameron Park, CA 95682
Tel: 530-676-7770 • Fax: 530-676-7796
tmcachran@VARNAProducts.com
www.VARNAProducts.com

12336



Distributors Wanted

for Environmentally Safe Products
Professional Quality



- Water-based Cleaners
- Oil Spill Booms
- Absorbent Pads & Rolls
- Windscreen Treatments

Tel: 01-847-763-0333 • exportsales@kafkointl.com • www.oileater.com

10540



PD 6500i™
walk-through metal detector with **33 ZONES**

Super Scanner® V
hand-held metal detector

GARRETT
METAL DETECTORS
www.garrett.com

Call for your nearest Dealer

Visit our website for more information

MADE IN THE USA

Email: security@garrett.com 972-494-6151

Discover the Power Beneath Your Plants



mesa verde
100% New Mexico humates

- Improve soil health
- Improve nitrogen utilization
- Improve moisture management
 - Increase nutrient uptake
 - Increase yield
- Stimulate microbial activity
- Increase stress resistance

www.Humates.com
joel@humates.com

Dealers and Distributors
Please contact us at +1 505-362-4205

Advancing Sustainable Agriculture Naturally

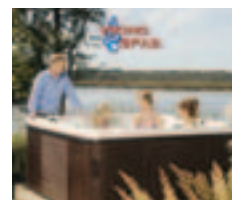
16421

USA Product Showcase:

New Products from Companies Seeking Worldwide Partners

Distributors/Buyers Wanted

Viking Spas manufactures portable Hot Tubs/Spas and exports to over 30 countries. Our exclusive and patented features make our product desirable to a wide range of buyers. Interested distributors/buyers contact us today.



16453

Viking Spas, Inc.
Tel: 616-248-7800 • Fax: 616-48-3050
tomk@vikingspas.com
www.vikingspas.com

Seeking International Builder-Dealers for Wood Structures

We have been providing quality custom structural designs and building material packages worldwide since



1952. Our builder-dealers enjoy custom architectural designs, assured margins, faster completion and reduced project finance costs.

16394

Pan Abode Cedar Homes
Tel: 425-255-8260 • Fax: 425-255-8630
info@panabodehomes.com
www.panabodehomes.com

USA Product Showcase: New Products from Companies Seeking Worldwide Partners

For On-site Wastewater Professionals

Bio-Microbics manufactures decentralized, simple, affordable, easy-to-install, simple-to-maintain wastewater treatment systems for the commercial, residential, community-based, and marine markets that harness renewable water sources from waste water and storm water to offer significant benefits for water redistribution. Our products deliver consistent high performance in a simple, pre-engineered, modular design. **10201**



Bio-Microbics Inc.
Tel: 913-422-0707 • Fax: 913-422-0808
sales@biomicrobics.com
www.biomicrobics.com

Seeking Distributors Worldwide



**NORTHERN
TOOL + EQUIPMENT**

We are seeking distributors for our U.S.-made:

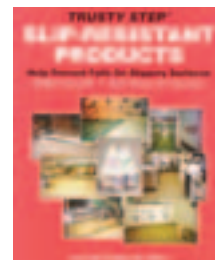
- Pressure Washers
- Water Pumps
- Log Splitters
- 12 volt Pumps
- Agricultural Sprayers
- Generators
- Air Compressors
- Hydraulic Cylinders

Private label options are also available. **10975**

Northern Tool + Equipment
international.sales@northerntool.com
Tel: 1-952-808-6889 • Fax: 1-952-895-6889
www.northerntool.com

Slip Resistant Chemicals

One application makes all types of floors slip-resistant for five years, indoors or outdoors. Use on tile, marble, granite, cement, wood, etc. Seeking exclusive distributors in various international markets. **11386**



Trusty-Step International
Tel: 781-598-1400 • Fax: 781-598-4937
safety@trusty-step.com
www.trusty-step.com

AdaptABLE, AffordABLE...FAST®

Scienco/FAST manufactures Marine Sewage Devices (MSDs), Water Treatment Equipment: Salt Saturators (Brine makers) and onsite sodium hypochlorite generators (disinfection), Environmentally-friendly Laundry / All Purpose Cleaners, and Maintenance Tablets: Grease-eating (FOGHog®); Bacterial additive (U&F); Decalcification (CPT). **11997**



Scienco/FAST Division, Bio-Microbics, Inc.
Tel: 314-756-9300 • Fax: 314-756-9306
solutions@sciencofast.com
www.sciencofast.com

New High Performance Multipurpose Industrial Lubricants and Greases

We have developed a series of Calcium Sulphonated, heavy-duty, industrial lubricants and greases for the mining, construction, steel mill, agricultural, oilfield, automotive and other industries. They outperform lithium-based lubricants, with much better cost/benefit results. Seeking distributors for Latin America and the Caribbean! **12160**



Royal Manufacturing Inc.
Tel: 954-989-3530 • Fax: 954-989-3532
info@royal-lac.com
www.royal-lac.com

Earth's Creation USA

For more than 25 years, Earth's Creation USA has been dedicated to producing, marketing and manufacturing of premium quality nutritional supplements, diet products, sports nutrition, cream and liquids. Earth's Creation USA is currently looking for new distribution. Please contact us today if you have interest in partnering with us. **12285**



Earth's Creation USA
Tel: 954-243-1764
brandonmp101@aol.com
www.earthscreationusa.com

Suppliers of Dyes and Colorants



"SPECTRA RINSE" dyes are brilliant concentrated liquid dye products. They are safe, environmentally friendly and highly rinsable/washable from skin and most fabrics, and will offer you the deeper saturated shades of color you've been looking for. **12561**

Spectra Colors Corp
Tel: 201-997-0606
alexis@SpectraColors.com
www.SpectraColors.com

New Lubrication Technology



- Extend service life of engines by 400% to 700%
 - Extend oil change intervals by 300% to 600%
 - Cut maintenance cost by more than 50%
 - Cut downtime by more than 90%
 - Lower oil and fuel consumption
 - Protect engines in harsh environments
- 16036**

Eptech
Tel: 949-646-8957 • Fax: 949-646-2246
ep_tech@msn.com
www.polytron-lubes.com

Car Safety at Your Fingertips!

When seconds count, reach for ResQMe™ to help cut seat belts and break tempered glass – the solution for car entrapment. ResQMe™ is a very powerful tool providing real peace of mind for every motorist. Perfect for police, fire, retail and promotions! **16049**



ResQMe™
Tel: +1-805-568-0227 • Fax: +1-805-568-0228
info@resqme.com
www.resqme.com

TANZIA PUMPKIN PAPAYA ENZYME PEEL

This revolutionary new & natural enzyme peel combines both pumpkin and papaya, green tea extract and beta-carotene to exfoliate and dissolve dead skin cells, moisturize and rejuvenate the skin. It will also remove all impurities from the pores, stimulate and improve the circulation to the skin, while leaving the skin soft and glowing.



Topaz, Inc.
Tel: 201-489-0686 • Fax: 201-489-0167
tanziainc@aol.com • www.tanzia.com

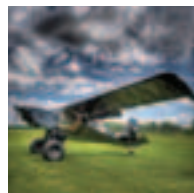
Contact Cinthia Madan

WE ARE SEEKING INTERNATIONAL DISTRIBUTORS WORLDWIDE **11357**

Dealerships Available for Highlander

Exciting features of this rugged bush plane:

- Approximately 700 pounds useful load
- Over 32 cubic feet of cargo area
- Wings fold in 2 minutes
- Short field capabilities
- Made in the U.S.A.



Just Aircraft, LLC
Tel: 864-718-0320 • Fax: 864-718-0324
justaircraft@netzero.net
www.justaircraft.com **16141**

Distributor Inquiries Welcome for Custom Engineered Fabric Products



Our Super Kwik Patch is the perfect repair for:
• Tent/Canopy Rental • Geosynthetics • Trucking
Innovative vinyl repair patch with adhesive backing. Super strong, clean, and easy to use. **16416**

AR Industries
Tel: 909-829-4444 • Fax: 909-829-0564
lucy@artech2000.com
www.superkwikpatch.com

USA Product Showcase: New Products from Companies Seeking Worldwide Partners

Seeking International Distributors

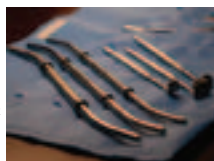
Superior Manufacturing is your single source for all your grain storage needs. Manufactured to exacting specifications, we offer a full line of high quality grain storage, drying and handling equipment. Contact us for more information. **16419**



Superior Manufacturing LLC
Tel: 1-701-428-3853 • Fax: 1-701-428-3830
jon@superiorincnd.com
www.superiormanufacturingllc.com

New Product: DuraHolder

Major U.S. Hospitals are rapidly adopting DuraHolder as a simple and effective device to help protect & organize delicate surgical instruments during the sterilization process. DuraHolder is made of durable Kinguard sterilization wrap, the industry standard. DuraHolder is available in sizes and shapes to meet most needs. Seeking Distributors. **16437**



Medcorp International
Dave Berberian
Tel: 949-582-0313 • Fax: 949-582-3747
Medcorpint@cox.net

High-Pressure Aerosol Cans

The world's best metal containers for high-pressure specialty aerosols & refrigerants come in a variety of sizes, dome/step options, bottoms, basecoat colors and 8-color labels. Value-added services include engineering & prototyping, inventory management and shipping. **16445**



ITW Sexton
Tel: 256-355-5850
info@sextoncan.com
www.sextoncan.com

Corrosion Monitoring Equipment

Augusta Industries Inc. is engaged in the development, design, manufacture and supply of intrinsically safe non-intrusive wall thinning (due to corrosion/erosion) monitoring systems. This is accomplished by using our world leading autonomous remote monitoring instruments, and analysis software. **16460**



Augusta Industries Inc.
1-800-367-9097 ext. 22 • Fax: 1-800-367-9153
info@fox-tek.com
www.fox-tek.com

CHARGE Anywhere's Mobile Payments

PCI Level 1 cloud-based payment gateway platform enables secure payment acceptance and/or card issuance on your mobile phone or tablet computer. Payment gateway services for credit, PIN, EMV and NFC, transactions. **16472**



CHARGE Anywhere LLC
Tel: 732-417-4447, Ext. 125 • Fax: 732-417-4448
marketing@chargeanywhere.com
www.chargeanywhere.com

Seeking Distributors Worldwide for Windshield Repair Kit

Pitstop is an advanced windshield repair technology that fixes all types of chips and cracks. The easy-to-use, pre-filled injector produces professional results in 20 minutes. Your customers will save substantial costs repairing their windshields instead of having them replaced. We offer distributors bulk packaging and private labelling. Call us today for pricing. **16485**



Pitstop International
Tel: 303-296-0073 • Fax: 303-296-0113
LG@PitstopInternational.com
www.pitstopinternational.com

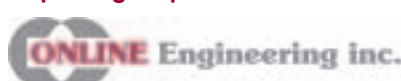
Dosko Heavy-Duty Stump Grinders

Dosko has commercial quality stump grinders including compact, towable full size and self-propelled models for rental or tree care professionals. Units are Honda or Kohler powered, and 32" wide or less allowing for optimum portability. **16478**



Dosko
Tel: 763-428-2237 • Fax: 763-428-4821
sales@dosko.com
www.dosko.com

Dispensing Prepared Culture Media



ONLINE Engineering, inc. offers unlimited solutions for dispensing prepared culture media into the many variations of Petri dishes, dipslides, tubes and vials. ONLINE systems range in size for moderate to high volume production. **16479**

ONLINE Engineering Inc.
Tel: 906-341-0090 • Fax: 906-341-0099
info@online-engineering.com
www.online-engineering.com

Digital Video Solutions



ieei.tv USA Division www.ieei.tv offers shared network digital video storage solutions, including video media asset management, transcode software and LTO5 tape archive. You can rely on ieei. Service, Service, Service Since 1976. **16488**

IEEI
Tel: 949-673-2943 • Fax: 949-673-0249
sales@ieei.com
ieei.tv

Cleans With Only Water

NanoTowels® harness breakthrough new "green" Nanolon® fiber technology to clean virtually anything using only water. Saves a small fortune replacing paper towels & cleaning chemicals for most commercial and residential cleaning applications. Eco-friendly. **16487**



Lifemiracle USA
Tel: 702-560-1309 • Fax: 702-951-5095
kmcowell@lifemiracleusa.com
www.nanotowel.com

DISTRIBUTORS WANTED



- Award winning American Made BBQ Sauce
- Premium - No Starches, Gums or Preservatives
- One of the Leading BBQ Sauce Brands in Europe



Info@FremontCompany.com
www.mississippibbq.com

Xodus Medical is seeking international distributors

Xodus Medical is a provider of quality surgical products worldwide



16413

xodus medical
Achieving Safety Solutions™
Pittsburgh, PA - U.S.A.
Visit us online to see our complete line of surgical products
www.xodusmedical.com
Contact us at +1-724-337-5300 or
info@xodusmedical.com

USA Product Showcase: New Products from Companies Seeking Worldwide Partners

Hair and Skin Care Products

Rexsol hair and skin care products are one of the best products made in U.S.A. Hair loss treatment tonics and shampoos, body contouring cream and serum, AHA cream, vitamin C serums, collagen serum, acne treatment items. Seeking worldwide distributors



10067

American Exchange Ltd.
Fax: 949-363-6664
rexsolinfo@gmail.com
www.rexsol.com

AMF Development Real Estate Investment

AMF Development is seeking investors for two large-scale residential development projects in the Oklahoma City, Oklahoma area involving approximately 3,000+ homes. AMF Development is a real estate development company with a history of success.



16513

AMF Development
Tel: 405-290-1408
invest@amfdevelopment.org
www.amfdevelopment.org

Seeking Distributors & Retailers Worldwide

We are an experienced export company specializing in frozen food, cheeses, extended life milk, health & beauty, supplements, warehouse club products (Costco/Sams) and foodservice (hotel & restaurant).

Let us help you grow your business.



16495

KLG International USA, Inc.
Tel: 916-82-2072 • Fax: 916-482-2070
justin@klginternationalusa.com



Scott's Food Products



Garlic Oil was created for the many aficionados of Garlic throughout the world.

No more peeling or pressing . . . Just Pour!

32 Years and Still Sizzling!

Scott's Food Products
Tel: 562-630-8448 Fax: 562-630-8438
info@scottsfoodproducts.com

16400

Build Modular Concrete Houses Fast

We provide the molds and technology to produce and construct affordable modular concrete houses, schools, fences etc. to meet your quality, quantity and time requirements at your location.



10082

American Technocrete
info@technocrete.com
Tel: 818-578-8241
www.technocrete.com

What You Need To Know About Making Big Money in Home Water Treatment - FREE

- Assembly Manual
 - Installation Steps
 - Marketing Guide
 - Parts Catalog
- Email us today!
Offer limited. 10188



BESTECH, Inc.
info@bestek.net
www.bestek.net

Index of Advertisers

Company	State	No.	Page	Company	State	No.	Page	Company	State	No.	Page
AAPEX	IL	11848	24, 25	Fremont Company	OH	16490	12	Oil Eater	IL	12336	35
Allmand Bros. Inc.	NE	16512	20	Fremont Company	OH	16491	37	ONLINE Engineering Inc.	MI	16479	37
American Exchange Ltd.	CA	10067	38	Garrett Metal Detectors	TX	10540	35	Origin Engines	NE	16498	20
American Technocrete	CA	10082	38	Gemco	IL	10541	34	Original Log Cabin Homes	NC	10825	29
AMF Development	OK	16513	38	Gold Cast Products	AR	10573	29	Pan Abode Homes Inc.	WA	16394	35
AR Industries	CA	16416	36	Gold Touch Inc.	OH	10578	33	Paracclipse	NE	16492	22
Atlas Specialty Lighting	FL	10143	30	GoldenWest Lubricants Inc.	CA	12455	32	Pitstop International	CO	16485	37
Automotive Performance Export	CA	16290	33	Grainger Inc.	IL	16362	34	Plasma Etch Inc.	NV	12535	29
Battery Doctors	CA	11081	33	GRI Security Products	NE	16481	22	Precision Machine Co. Inc.	NE	16489	22
Blue Ox	NE	16503	19	Hastings HVAC	NE	16499	18	Preferred Popcorn LLC	NE	16500	19
Bedient Pipe Organ Company	NE	16494	19	Heartland Gourmet, LLC	NE	16501	19	Pure Water	NE	16474	20
Bestech Inc.	FL	10188	38	Heat Trace Products LLC	MA	16509	8, 9	Rainbow Play Systems	TX	11112	34
Bio-Microbics Inc.	KS	10201	36	Hurd Windows & Doors	WI	16510	13	Reinke Manufacturing Co. Inc.	NE	11127	21
Brownmed	IA	10243	30	IEEI	CA	16488	37	Rejuvi Laboratory	CA	11129	31
Broyhill Inc	NE	16497	18	International Nutrition	NE	16502	18	ResQMe	CA	16049	36
Bruckman Rubber Co.	NE	16482	22	ITW Sexton	AL	16445	37	Roberts Seed	NE	16506	20
BuildBlock Building Systems LLC	OK	12349	29	Just Aircraft	SC	16141	36	Royal Manufacturing Inc.	FL	12160	36
Carpenter Bus Sales Inc.	TN	11863	32	Justice Brothers	CA	10756	32	Ryder System Inc.	FL	16469	33
Cevan International	CO	10286	31	KLG International USA, Inc.	CA	16495	38	Sandhill Plastics Inc.	NE	16507	18
Charge Anywhere LLC	NJ	16472	37	Lifemiracle USA	NV	16487	37	Schonsted Instrument Company	WV	12105	29
Chef Paul's Magic Seasoning	LA	10295	34	LUB<LINE Corp.	TX	10830	32	Scienco/FAST Systems Inc.	MO	11997	36
CrestCom International	CO	11543	31	Luster Products	IL	11871	31	Scott's Food Products	CA	16400	38
Design Plastics Inc	NE	16496	21	Marketing Arm International	FL	16511	12	Southwestern Petroleum Corp	TX	11286	29
DHL	NY	16454	6, 7	Medcorp Int'l - Duraholder	CA	16437	37	Spectra Colors Corp.	NJ	12561	36
Dosko	MN	16478	37	Medcorp Int'l - Ram Cannula	CA	16504	30	Superior Manufacturing LLC	ND	16419	37
Dultmeier	NE	16277	23	Medi-Dyne	TX	16486	30	TOP 1 Oil Products Company	CA	16397	14, 15
Duo Lift Manufacturing Co.	NE	16508	21	Mesa Verde Resources	NM	16421	35	Topaz Skincare	NJ	11357	36
Earth's Creation USA	FL	12285	36	Miracle Sealants Company	CA	16473	29	Trusty-Step International	MA	11386	36
Elliott Equipment Company	NE	16480	21	NASDA Americas Food Show	DC	12196	2	United Coatings	SC	11856	29
Enecon Corporation	NY	10457	34	NASDA Nat. Restaurant. Assn.	DC	12199	26, 27	VARNA Products Inc	CA	16275	34
Eptech	CA	16036	36	Nebraska Dept. of Econ. Dev.	NE	16493	16, 17	Viking Spas Inc	MI	16453	35
FasTracKids International Ltd	CO	11667	31	Nebraska Plastics Inc	NE	16435	23	World of Concrete	TX	11842	28
First Priority Emergency Vehicles	NJ	10505	32	New Waste Concepts Inc	OH	16505	11	Xodus Medical Inc.	PA	16413	37
Florida Export Directory	FL	16155	30	Norland International Inc.	NE	10966	23				
FOX-TEK	ON	16460	37	Northern Tool & Equipment Co.	MN	10975	36				

Reader Service Fax Back Form

If you want to receive future issues of Commercial News USA, please fax back this form to 1-413-584-1688 or go online to www.thinkglobal.us/subscribe.

☐ Yes, I want to continue receiving Commercial News USA

Company Name

Your Name

Job Title

Street Address

City

Province

Country

Postal Code

Telephone Number

Fax Number

E-mail

Web Site Address

Signature

Date

Please indicate the business categories you are interested in (check all that apply):

- | | |
|---|---|
| <input type="checkbox"/> Agricultural | <input type="checkbox"/> Hotel & Restaurant Equipment |
| <input type="checkbox"/> Automotive/Aviation/Marine | <input type="checkbox"/> Industrial Equipment, |
| <input type="checkbox"/> Building/Construction/Hardware | <input type="checkbox"/> Services & supplies |
| <input type="checkbox"/> Business Services | <input type="checkbox"/> IT/Telecommunications |
| <input type="checkbox"/> Consumer Goods | <input type="checkbox"/> Materials |
| <input type="checkbox"/> Electrical/Electronics | <input type="checkbox"/> Medical/Scientific Products |
| <input type="checkbox"/> Environmental | <input type="checkbox"/> & Equipment |
| <input type="checkbox"/> Health & Beauty/Fashion | <input type="checkbox"/> Safety & Security |
| <input type="checkbox"/> Food/Food Processing | <input type="checkbox"/> Sports & Recreation |
| <input type="checkbox"/> Franchising | <input type="checkbox"/> Trade Show |

1. What is your job category?

- ☐ Executive Management (Chairman, President, Owner, Partner, General Manager, Managing Director, CEO, COO, CFO)
- ☐ Senior Management (Vice President, Sales/Marketing, Engineer, Purchasing, Traffic/Distribution, Product Manager, Import/Export, Operations, Customs)
- ☐ Other Professional Management (Lawyer, Doctor, Professor, Government, NGO, Non-Profit)
- ☐ Non-Management (Administrative Assistant, Secretary, Intern)

2. What is the principal business activity of your company or organization?

- ☐ Wholesaler
- ☐ Industry (Purchasing)
- ☐ Representative/Distributor
- ☐ Trade Association
- ☐ Dealer
- ☐ Manufacturer
- ☐ Export Trading Company
- ☐ Government
- ☐ Agent/Broker
- ☐ Service
- ☐ Other

3. How many employees work for your company?

- ☐ 1 ☐ 2-10 ☐ 11-50 ☐ 51-100
- ☐ 101-500 ☐ More than 500

4. How much does your company spend each year on products and services from other countries?

- ☐ Less than \$100,000
- ☐ \$100,000-499,999
- ☐ \$500,000-999,999
- ☐ More than \$1,000,000

5. How comfortable are you reading documents written in English?

- ☐ Very comfortable
- ☐ Somewhat comfortable
- ☐ Not comfortable at all

6. Where does your company currently import products from (check all that apply)?

- ☐ Africa
- ☐ Asia/Pacific (except China)
- ☐ Canada
- ☐ Central America
- ☐ China
- ☐ European Union
- ☐ India
- ☐ Mexico
- ☐ Middle East
- ☐ South America
- ☐ United States
- ☐ Other

7. Do you personally make purchasing decisions?

- ☐ Yes ☐ No

8. How many people in your company read each issue of Commercial News USA?

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐ 6
- ☐ More than 6

9. How would you rate the relevancy of Commercial News USA to your business?

- ☐ Very relevant
- ☐ Somewhat relevant
- ☐ Not relevant

10. How many purchases have you made from companies as a result of reading Commercial News USA?

- ☐ None ☐ 1 ☐ 2-3 ☐ 4-5 ☐ 6-10
- ☐ More than 10

This form also is available online at www.thinkglobal.us/reader

Please circle the Reader Service request numbers for any advertisers from whom you would like to receive more information about their products or services. Reader Service numbers appear on the bottom of each display ad and in the contact information box for listings. These numbers also appear in the alphabetical index on the previous page.

10067	10578	11543	12336	16394	16469	16489	16502
10082	10756	11667	12349	16397	16472	16490	16503
10143	10825	11842	12455	16400	16473	16491	16504
10188	10830	11848	12535	16413	16474	16492	16505
10201	10966	11856	12561	16416	16478	16493	16506
10243	10975	11863	16036	16419	16479	16494	16507
10286	11081	11871	16049	16421	16480	16495	16508
10295	11112	11997	16141	16435	16481	16496	16509
10457	11127	12105	16155	16437	16482	16497	16510
10505	11129	12160	16275	16445	16485	16498	16511
10540	11286	12196	16277	16453	16486	16499	16512
10541	11357	12199	16290	16454	16487	16500	16513
10573	11386	12285	16362	16460	16488	16501	

USAEXPORTEXPOSM

The Online Marketplace
for
Lead Generation
& NetworkingSM

Register Online for Free
USAExportExpo.com

