

Commercial News

XXVI: 5

The Showcase for American-Made Products and Services

www.export.gov/cnusa

May/June 2005

USA



Official Magazine

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TERRA BLOCK

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Read more about our proven hazardous waste storage system on Page 5.

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Letter to Our Readers

Commercial News USA has made it easy to learn more about products and services offered by American companies. The publication's Internet gateway includes a number of features of interest to our readers.

A good place to start is the "Current Issue" button on the magazine's home page at www.export.gov/cnusa. This link will take you to a page where you can access free PDF files of the two most recent issues of Commercial News USA.

The electronic edition of Commercial News USA is also available in html format in the U.S. Exporters Directory. To access either of the free online versions, please complete the brief Registration Survey. After completing the survey, your access password will be e-mailed to you.

Both the pdf and html versions include convenient hyperlinks that will enable you to go directly to the business category you are interested in and to advertisers' Web sites. You also can click on e-mail addresses if you want to make a direct inquiry. In the pdf version, just look for the red boxes.

The U.S. Exporters Directory includes all of the advertisers who have appeared in Commercial News USA since September 2004. This is an especially useful resource for quickly reviewing information about American exporters. Below each ad are

hyperlinks that take you to the company's Web site and provide direct e-mail access to key individuals. Like the magazine itself, the directory is organized according to business category.

You can also print out an extra copy of the Reader Service Request Form that appears in each issue and fax your request for information to the magazine's office.

A number of success stories are also available on the Web site. Reading these will give you an idea of how useful the magazine has been in providing our partners around the world with opportunities to do business with American companies.

The Commercial News USA Web site is designed to make it easy for you, our reader, to be able to quickly connect with companies from the U.S. that are looking for buyers or partners.

I urge you to register online for free access to the new and improved Commercial News USA Web site at www.export.gov/cnusa. I also encourage you to tell your business associates about this valuable online business resource.

Sincerely,



Timothy C. Thompson
Executive Director, Global Trade Programs
U.S. Commercial Service

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May/June 2005

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Request Free Information

Profit from finding an American business partner. Request information directly from the companies you want to do business with today. Or fax back the free Reader Service form on Page 31 to request information from many different companies.

The Solution for Hazardous Waste Storage Problems

TERRA BLOCK™ Solves Global Haz-Mat Problem with Innovative Storage System

Terra Block Inc. has invested millions of dollars in research and development during the past 20 years to perfect its proprietary TECSTOR system for storing hazardous waste materials.

TECSTOR, which stands for Terra Block Encapsulated Cell Storage, is a proven, state-of-the-art method for storing low-level, bio-hazardous waste materials. "In 2003, we built a "proof of concept" facility in Central America," says Michael A. Gross, president of Terra Block. "The facility was built to U.S. standards, and we have continued to make improvements to the system's design and functionality."

The first commercially available TECSTOR system was tested in Guatemala. "We installed the TECSTOR system as a storage solution for low level bio-hazardous waste," says Gross. "The system has proven to be safe and effective."

Storing hazardous waste can be a time consuming and expensive process. The old method of storage in many places around the world was to simply bury drums and cover them over with dirt, but that is no longer acceptable or safe. Today, it can cost billions of dollars to clean up a site if there is a leak or if a health or environmental problem is encountered at a later date.

TECSTOR, which stands for Terra Block Encapsulated Cell Storage, is a proven, state-of-the-art method for storing low-level, bio-hazardous waste materials.

"The best way to avoid problems is to start out with the right solution," explains Gross. "It is much cheaper in the long run to handle hazardous waste storage properly the first time. Terra Block wanted to design a safe storage system that provides long-term cost savings and minimizes environmental and health concerns. Our above-ground "mounded" storage structure has an approved liner with layers of clay to absorb any possible leak and sensors to detect any spill before it can damage the environment."

The technology for safe hazardous waste storage is here, and Terra Block is ready to provide it to the world. The standard TECSTOR facility can be built on a relatively small parcel of land. A full-sized building is 400 meters long by 60 meters wide by 7 meters high, and holds approximately 45,000



standard size drums. It also can be constructed on a smaller scale when necessary.

"One of the primary advantages of the TECSTOR system is that hazardous waste does not have to be transported to other locations," says Gross. "This improves safety and reduces costs. Reduced liability alone makes this system pay-off economically in the short-and long-term. Additional savings is realized because there is no need to transport hazardous waste off-site."

Government and corporations alike can now use the TECSTOR system for a cost-effective disposal solution. "Moreover," adds Gross, "providing a hazardous waste storage solution has the potential to generate millions of dollars in revenue."

Terra Block is seeking partners around the world who are financially sound, have government connections, and can act without delay to capture this multi-billion dollar market. We are seeking people who are interested in benefiting from the company's innovative technology for disposing of hazardous waste material. Government officials, corporations and individual entrepreneurs are encouraged to contact the company for more information.

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1008

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Why should you exhibit in GEAR EXPO 2005? Are you involved in any part of the gear manufacturing process? Do you want to reach many high-quality buyers at a modest cost? Are you interested in introducing new products and technology?

If so, Detroit, Michigan, is the place to be Oct. 16-19, 2005, to profit from the international audience that attends "The Worldwide Gear Industry Event." Your colleagues, competitors, customers and prospects will be there – so make the best marketing decision you can for 2005. Send in your exhibit contract now!

"GEAR EXPO brings together all facets of the gear industry from around the globe," says Joe T. Franklin Jr., president of the American Gear Manufacturers Association. "That's why GEAR EXPO is 'the' trade show for equipment manufacturers, gear manufacturers and suppliers to the gear industry. It is also the best networking opportunity of the year. Connect with customers and potential customers who are looking for the newest in technology, equipment and services."

Exhibiting companies include the full range of manufacturing capabilities. Manufacturers of gear blanks, bearings,

machine tools, companies that provide components, as well as suppliers of critical processes such as heat treating, coating and

shot peening exhibit. Gear manufacturers include those making the full range from small to large as well as special purpose.

GEAR EXPO visitors are CEOs, CFOs, senior engineers and purchasing agents for major manufacturing companies around the world – the people who play vital roles in the buying process: evaluating, recommending and purchasing products, equipment and services.

More information is available online at www.gearexpo.com



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Contact the American Gear Manufacturers Association, 703.684.0211 or e-mail gearexpo@agma.org.



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IFAI Expo 2005: The Trade Show for the Global Specialty Fabrics Marketplace

The IFAI Expo 2005 will be held from October 27-29, 2005, at the Henry B. Gonzalez Convention Center in San Antonio, Texas, USA. Organized by the Industrial Fabrics Association International (IFAI), IFAI Expo 2005 will include 450 exhibits, educational programs, dynamic speakers, recognition opportunities, certification testing, and many networking opportunities.

"IFAI Expo 2005 features everything specialty fabrics industry professionals could want or need to develop their businesses," says Stephen M. Warner, president of the IFAI.

The industry-comprehensive event will draw many new participants with its special symposiums: Fabric Structures 2005 and Textiles & Graphics 2005, both to take place on October 26-27. With more than 8,000 participants representing every corner of the global specialty fabrics marketplace, IFAI Expo 2005 will prove to be a wise investment for exhibitors. It is the largest show for the specialty, industrial and technical textiles industry in the Americas.

Exhibitors will benefit from IFAI Expo 2005's strategic marketing efforts: free direct hot-links from www.ifaexpo.info, unlimited VIP passes to invite customers,



promotion in more than 50 industry-focused trade publications and Web sites, premium positioning and discounts on advertising in the *Industrial Fabric Products Review* and in the IFAI 2005 Expo Guide, and much more.

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1010

New York Dental Meeting 2005: Nov. 25-30

The Greater New York Dental Meeting invites you to attend its 81st annual session in New York City. There is no registration fee if you purchase one full-day or two half-day seminar or workshop tickets and pre-register.

Last year, the Greater New York Dental Meeting attracted nearly 42,000 attendees, including more than 10,000 dentists – making it the largest dental congress in the United States. People traveled to New York City from 77 international countries, as well as 49 States and its territories.

In 2005, The Greater New York Dental Meeting will present its largest continuing education program with world-renowned clinicians offering the most current information.

The exhibit floor will be open for four days, from November 27 to November 30. Hundreds of dental manufacturers and dealers in over 1,500 booths will showcase the newest products and services that the dental industry has to offer.

Presentations will be made on all of the important topics in dentistry, ranging from research to practical utilization in clinical settings. These courses will be presented in several different formats, including seminars, hands-on workshops, live interactive broadcasts and table demonstrations.

The exhibit floor will be open for four days, from November 27 to November 30. Hundreds of dental manufacturers and dealers in over 1,500 booths will showcase the newest products and services that the dental industry has to offer. The Greater New York Dental Meeting continues to be regarded as one of the most influential dental expositions in the United States.

Representatives of the United States Department of Commerce, along with multi-lingual personnel, will be present to assist and encourage interaction among our exhibitors and international guests.

New York City offers something for everyone during this spectacular holiday season. Cultural, sporting and social events will be available, as well as the opportunity to visit this shopping paradise. Bring the entire family!

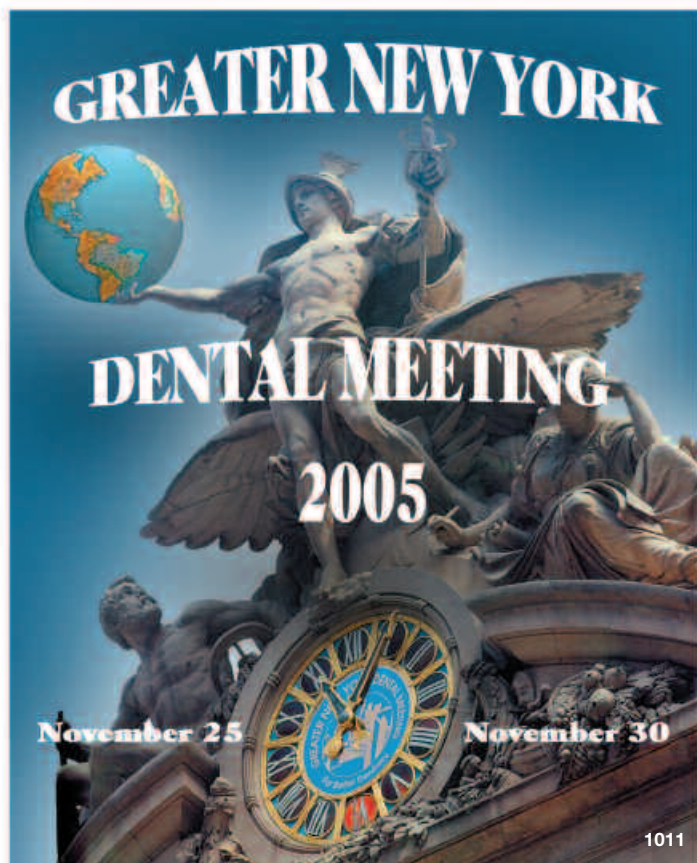
Multi-language brochures which include registration and hotel information are available upon request.

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APTA EXPO 2005: Worldwide Public Transit Forum To Be Held in Dallas in September 2005

APTA EXPO 2005, the public transportation industry's triennial professional exposition and conference, will be held at the Dallas Convention Center from September 26-28, 2005.

More than 16,000 industry professionals and 800 exhibitors from around the globe will attend to showcase new products and technology, network with other transportation leaders, and exchange ideas and information about transit services and issues.

A variety of special opportunities and services will be provided for the expo's international attendees, including an international VIP reception, private meeting rooms in the Center for International Commerce, match-making services, translators, International Buyer Program (IBP) representatives, and support materials for organizing a delegation or buying team.

Expo 2005 will showcase a broad range of transit products and services and will focus on public and private bus, charter, and tour transit; rail transit; rail-

road and railway commuter transit; government transit; public utility; computers and security.

The American Public Transit Association is a participant in the U.S. Commercial Service's International Buyer Program. Delegations and buying teams are encouraged to attend and will be fully supported.

More information about leading a delegation, attending as an individual or exhibiting at Expo 2005 is available at APTA's Web site, www.apta.com/expo2005 or by sending e-mail to: pcardwell@ntpshow.com

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For more information about attending or exhibiting, visit www.apta.com/expo2005.

Natural Products Expo East

Natural Products Expo East/Organic Products Expo-Biofach America

Natural Products Expo East/Organic Products Expo-Biofach America is held each fall in Washington D.C., USA. The show highlights innovative finished products including organic and gourmet foods, dietary supplements, personal care, pet, natural home and more. New Hope Natural Media also produces Functional Foods and Nutraceuticals magazine, Supply Expo, Nutracon, and Natural Products Expos West, Europe, Asia and Japan.



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422 Sales

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AGM	Yolanda Salinas Salinas Enterprises, Inc., Dept CN 98 Crest Court Lake St. Louis, MO 63367 USA TEL: 636-561-6925 FAX: 636-561-6925 yodon@aol.com	1028

Bird Gard LLC**Bird Repelling Products**

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AGM	Terry Denzer, Sales Manager Bird Gard LLC, Dept. CN 254 W. Adams Ave. Sisters, OR 97759 USA TEL: 541-549-0205 FAX: 541-549-5286 info@birdgard.com www.birdgard.com	1029

Prenatal Cradle**Distributors Sought for New Adjustable Prenatal Cradle**

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APP	Christine Seering, President Prenatal Cradle, Dept. CN P. O. Box 443 Hamburg, MI 48139 USA TEL: 810-231-2983 FAX: 810-231-2941 Prenatal@chartermi.net www.prenatalcradle.com	1030

AgraCo Technologies International**Agricultural Technologies**

AgraCo Technologies Int'l. is currently featuring new products. The Extend-a-Life and Product/Floral Saver line of ethylene absorption filters and sachets absorb ethylene gas, a natural gas given off by fruits that starts the ripening process. By absorbing the gas, the shelf-life of most fruits and vegetables can be extended by 2 to 4 weeks longer than normal. Other products, Fly Traps and Wasp Traps, are safe and non-toxic to use near animals, livestock and people. It is not a pheromone; instead, it attracts both the male and



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AGS	David M. Webster, President and CEO AgraCo Technologies International, Dept. CN 543 Cedar Drive Lafayette Hill, PA 19444 USA TEL: 610-825-7800 FAX: 610-825-4772 dwebster@agraco.com www.agraco.com	1031

Dental White**Professional Teeth Whitening Kit**

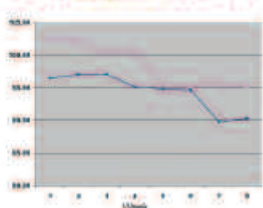
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CottonFloZ LLC**Processed Cottonseed Feeds for the Dairy and Beef Industries**

WCS vs. Cottonseed: Milk Production



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- Manufactured from cleaned whole cottonseed with the same or better fat, fiber, and protein.
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- Cleaner and less shrinkage than whole cottonseed – also results in less blood gossypol than whole cottonseed.
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Contact us for details, samples, nutritional data, and ordering information.

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1042

The Gumee



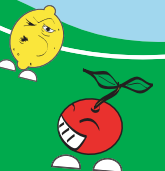
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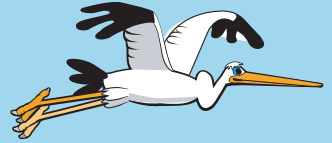
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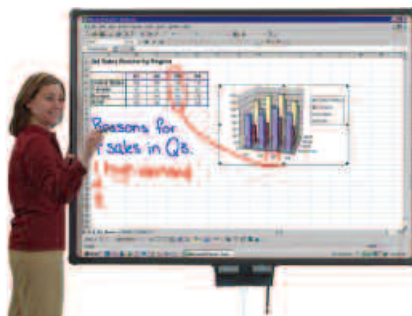
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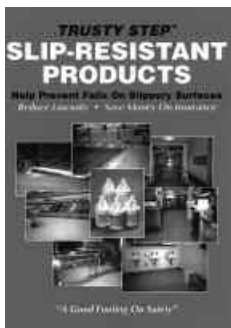
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Nominations Sought for 2005 Exporter of the Year Awards

ThinkGlobal Inc., publisher of Commercial News USA, is seeking nominations for the 2005 ThinkGlobal/Commercial News USA Exporter of the Year™ awards.

Awards will be given to U.S. companies in all of the categories included in the magazine. The list of categories corresponds with the Table of Contents on Page 3.

A grand prize winner will be chosen from among all industry segments based on the total number of documented export deals completed in 2004.

More information about the awards is available on the Commercial News USA Web site.

Winners in each category will receive certificates and an award logo for use online and in printed material. The overall Exporter of the Year also will receive an award plaque.

Deadline for responses is May 31st. Winners will be announced in the September issue of the magazine. Nomination forms can be downloaded from the Commercial News USA Web site at www.export.gov/cnusa

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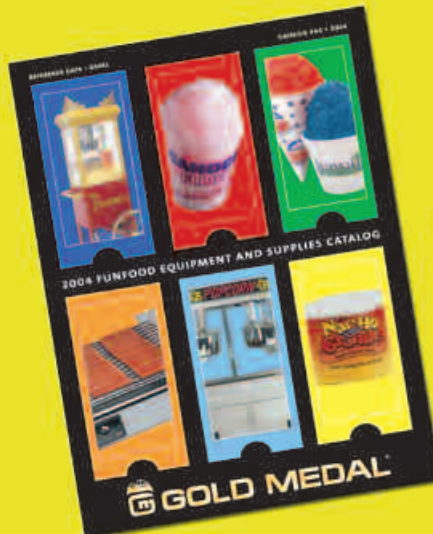


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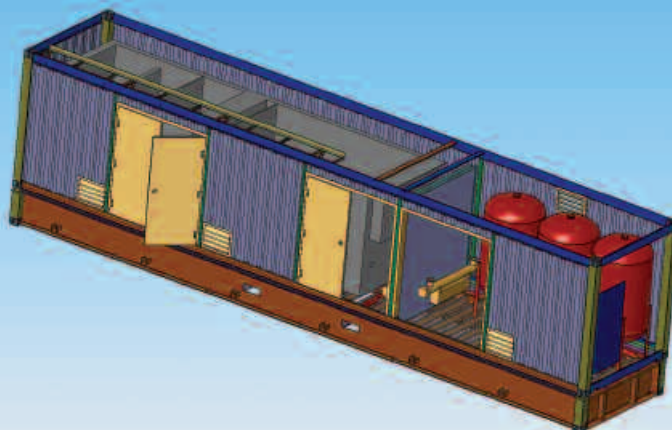


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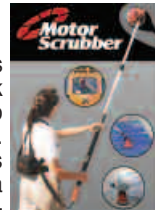
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